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# LAKE LANIER 2013



## STRENGTH

## RESILIENCE

## FULL

Oh what the difference a full lake means to the strength and resiliency of the Lake Lanier housing market, not to mention the entire region's economy.

**Full** means active Lake sales exceeding 275 homes.

**Full** means home price appreciation with average sales prices moving 8.5% from 2012 to 2014

**Full** means home housing absorption supply verse demand with year end 2013 months of supply standing at 12 months.

**Full** means confidence to over 10,000 Lake Lanier front homeowners and another 20,000 living in lake-oriented communities. Confidence in investment, sustainable lifestyles, and environmental recreation.

**Full** means activity and recreation as Lanier was meant to be.

**Full** means the water is renewable. What goes down will come up and threatened shortages mildly warranted.

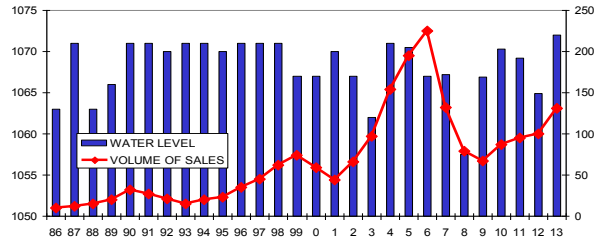
**Full** gives credence to the idea of 2 additional feet of water level.

### Keep it full.

There's no argument against that premise. A great policy, regardless of what State you drink from.



### LAKE LANIER WATER LEVELS VS \$ VOLUME OF SALES

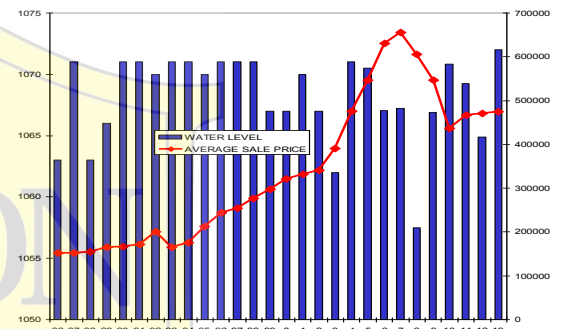


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WATER LEVEL JUNE 1 OF EACH YEAR



### LAKE LANIER WATER LEVELS VS AVERAGE SALE PRICE

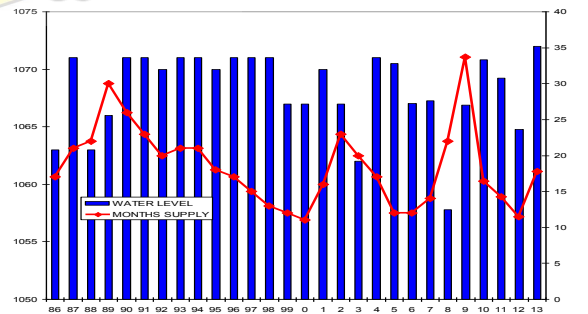


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WATER LEVEL JUNE 1 OF EACH YEAR



### LAKE LANIER WATER LEVELS VS MONTHS SUPPLY

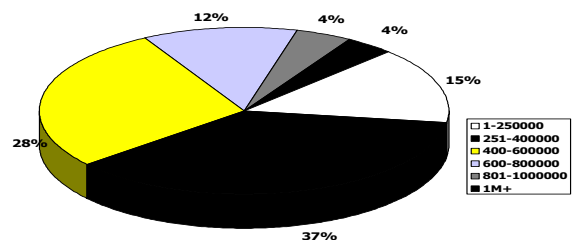


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WATER LEVEL JUNE 1 OF EACH YEAR



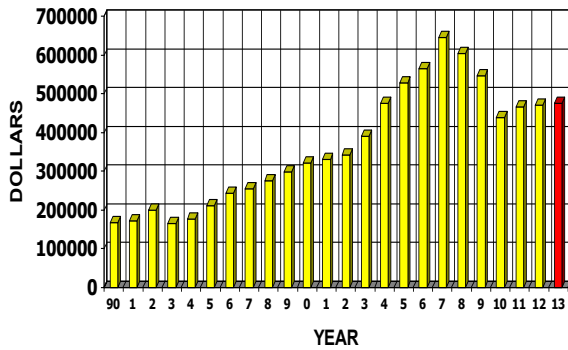
### LAKE LANIER PRICE RANGE SOLD 2013



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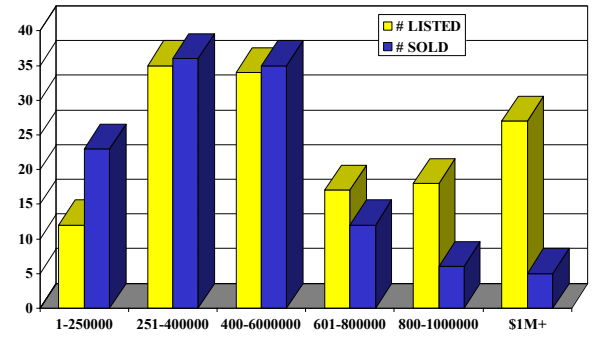
## LAKE LANIER AVERAGE SALE PRICE



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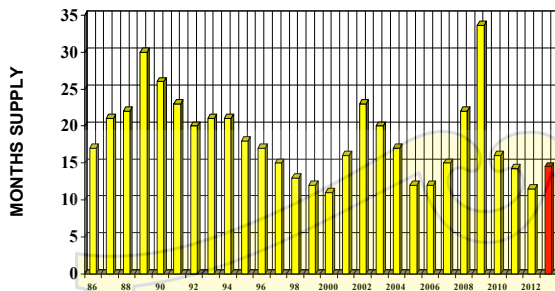
## HALL LAKE PROPERTY 2013 LISTED VS SOLD



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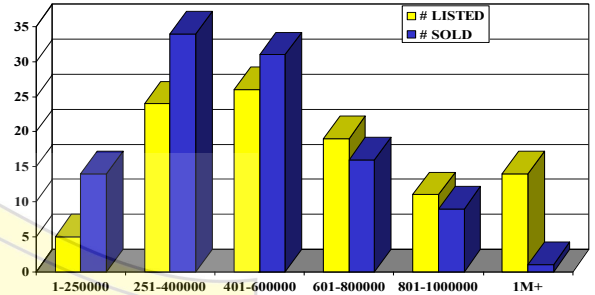
## LAKE LANIER HOME SUPPLY & DEMAND



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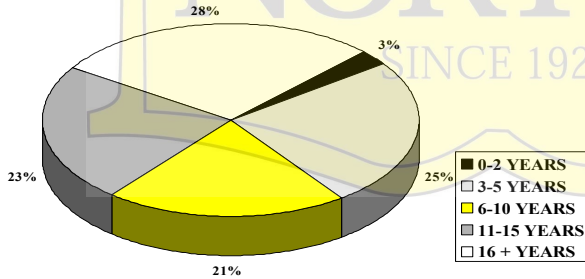
## FORSYTH LAKE PROPERTY 2013 LISTED VS SOLD



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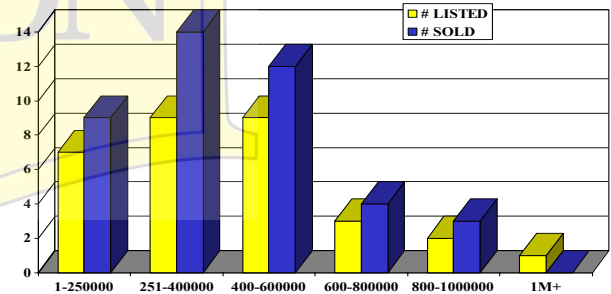
## LAKE LANIER AGE OF SALE HOMES



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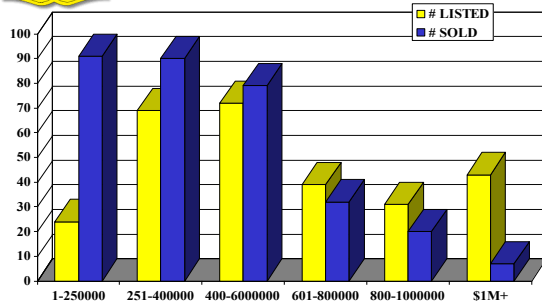
## DAWSON LAKE PROPERTY 2013 LISTED VS SOLD



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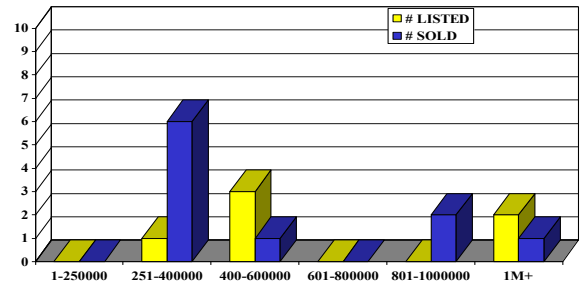
## ALL COUNTIES LAKE PROPERTY 2013 LISTED VS SOLD



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## GWINNETT LAKE PROPERTY 2013 LISTED VS SOLD



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