

NORTH GEORGIA DEEP DIVE MARKET DATA



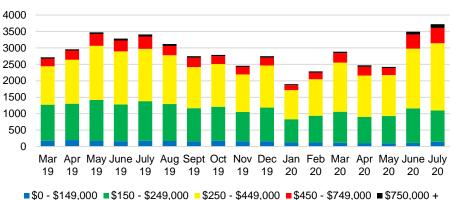


DEEPER DIVE

NORTH GEORGIA MONTHS OF SUPPLY

3.5 3 2.5 2 1.5 1 0.5 Apr May June July Aug Sept Oct Nov Dec Feb Mar Apr May June July

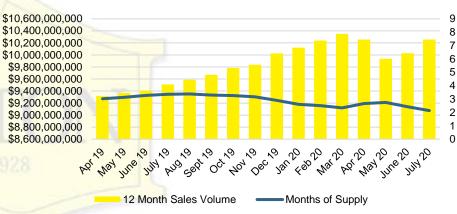
NORTH GEORGIA SALES BY PRICE POINT



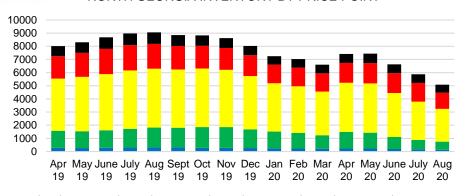
NORTH GEORGIA QUICK N'DICATORS



NORTH GEORGIA SALES VOLUME VS SUPPLY

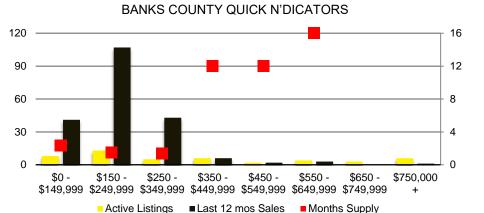


NORTH GEORGIA INVENTORY BY PRICE POINT

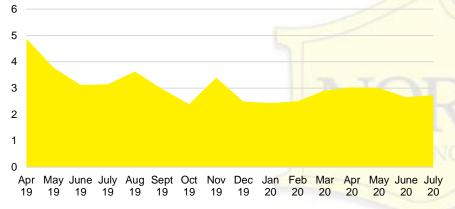


■\$0 - \$149,000 ■\$150 - \$249,000 ■\$250 - \$449,000 ■\$450 - \$749,000 ■\$750,000 +

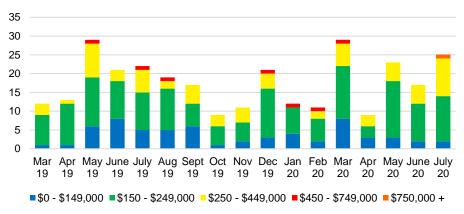
16 Counties includes: Banks, Barrow, Cherokee, Dawson, Forsyth, Franklin, Gwinnett, Habersham, Hall, Jackson, Lumpkin, Pickens, Rabun, Stephens, Walton, & White Data Source: GAMLS/FMLS



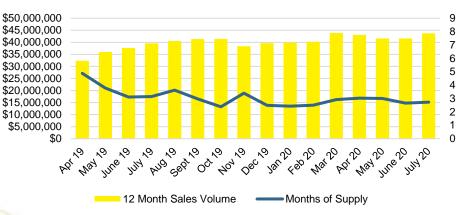




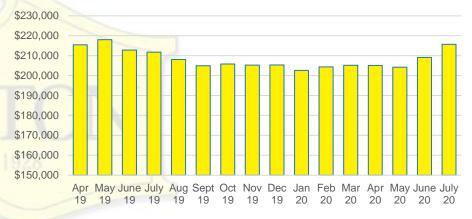
BANKS COUNTY SALES BY PRICE POINT



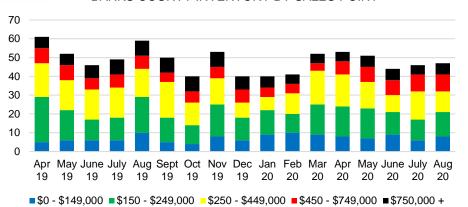
BANKS COUNTY SALES VOLUME VS SUPPLY



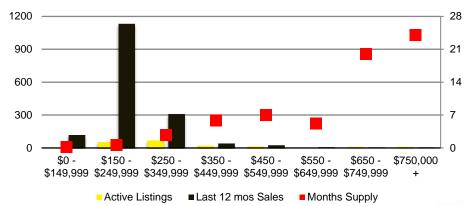
BANKS COUNTY 12 MONTH AVERAGE SALES PRICE



BANKS COUNTY INVENTORY BY SALES POINT



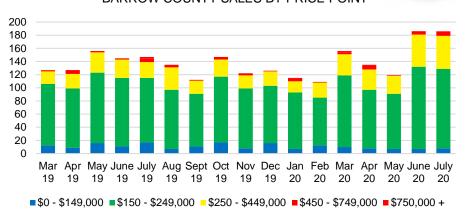
BARROW COUNTY QUICK N'DICATORS



BARROW COUNTY MONTHS OF SUPPLY



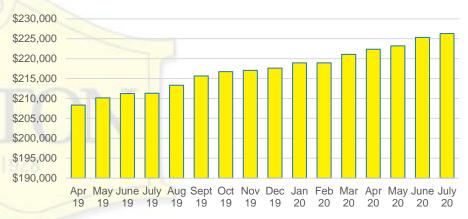
BARROW COUNTY SALES BY PRICE POINT



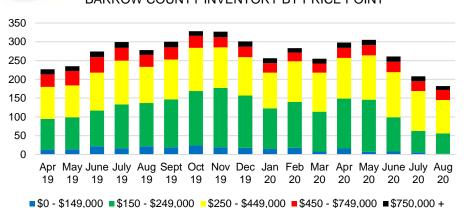
BARROW COUNTY SALES VOLUME VS SUPPLY

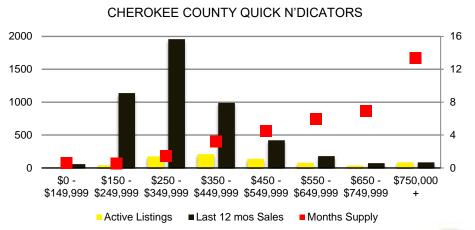


BARROW COUNTY 12 MONTH AVERAGE SALES PRICE

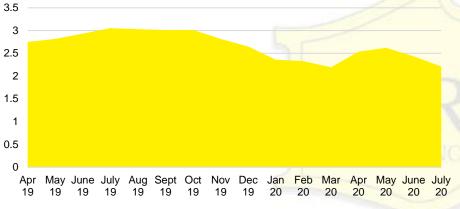


BARROW COUNTY INVENTORY BY PRICE POINT

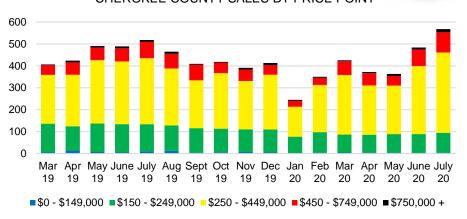




CHEROKEE COUNTY MONTHS OF SUPPLY



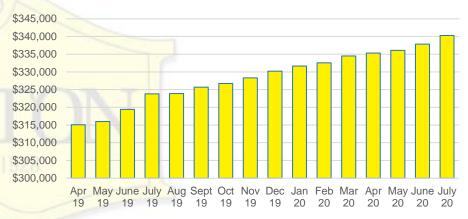
CHEROKEE COUNTY SALES BY PRICE POINT



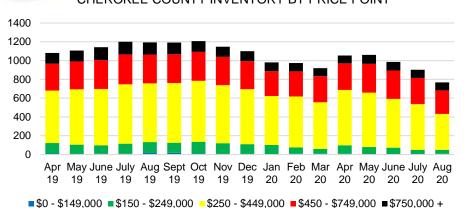
CHEROKEE COUNTY SALES VOLUME VS SUPPLY

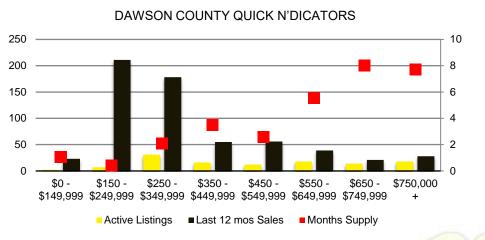


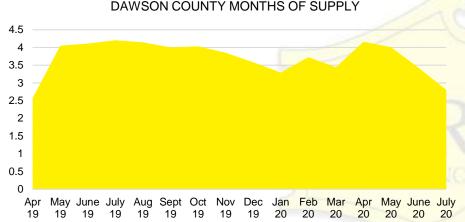
CHEROKEE COUNTY 12 MONTH AVERAGE SALES PRICE

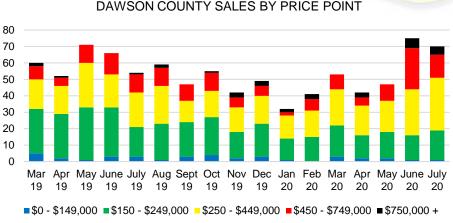


CHEROKEE COUNTY INVENTORY BY PRICE POINT





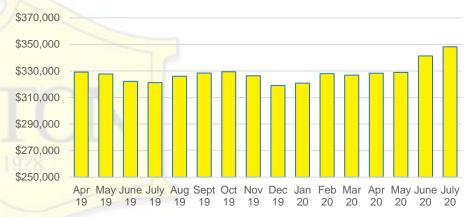




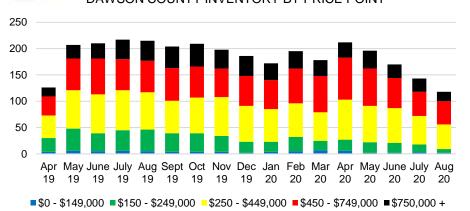




DAWSON COUNTY 12 MONTH AVERAGE SALES PRICE



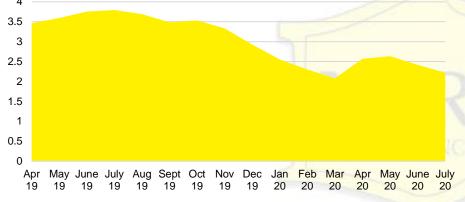
DAWSON COUNTY INVENTORY BY PRICE POINT



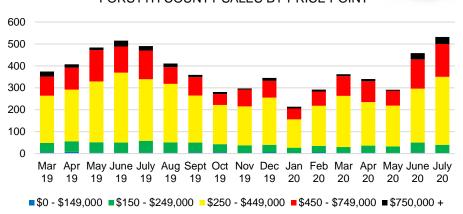
FORSYTH COUNTY QUICK N'DICATORS 1500 1200



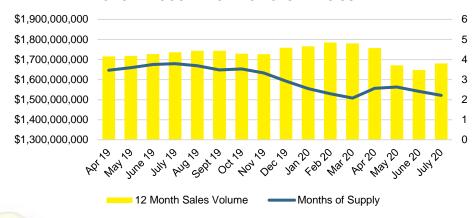
FORYSTH COUNTY MONTHS OF SUPPLY



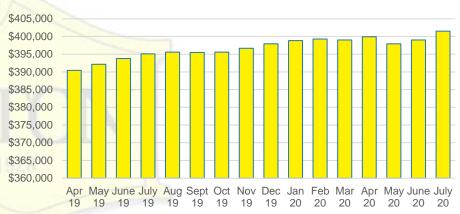
FORSYTH COUNTY SALES BY PRICE POINT



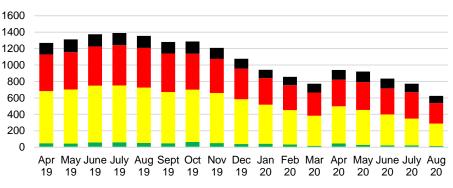
FORSYTH COUNTY SALES VOLUME VS SUPPLY

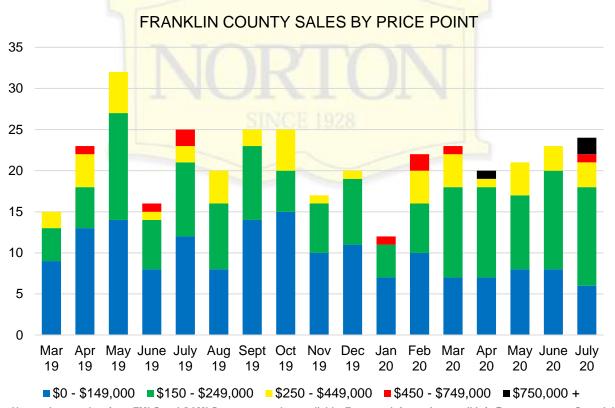


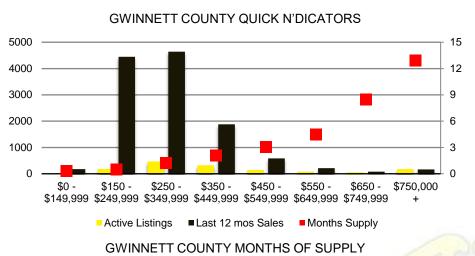
FORSYTH COUNTY 12 MONTH AVERAGE SALES PRICE

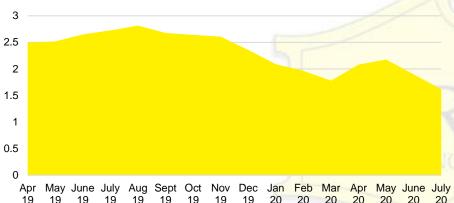


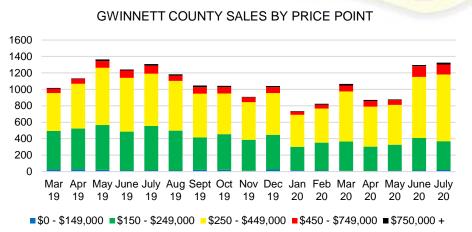
FORSYTH COUNTY INVENTORY BY PRICE POINT







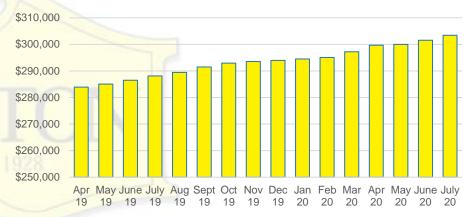




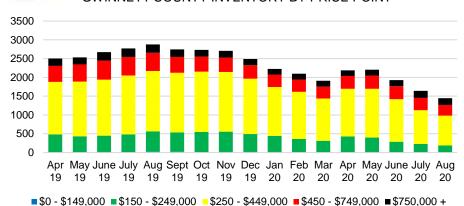


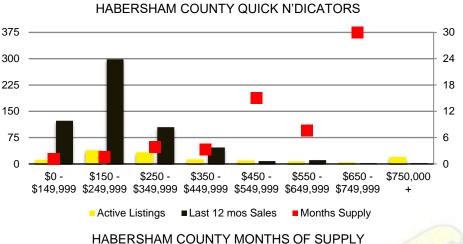


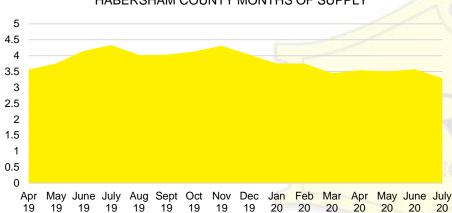
GWINNETT COUNTY 12 MONTH AVERAGE SALES PRICE

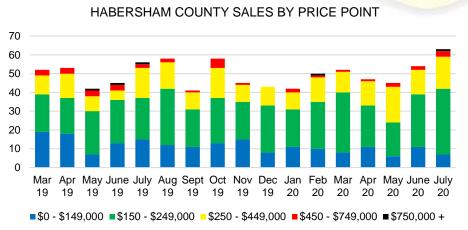


GWINNETT COUNTY INVENTORY BY PRICE POINT

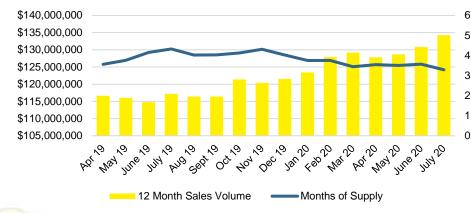




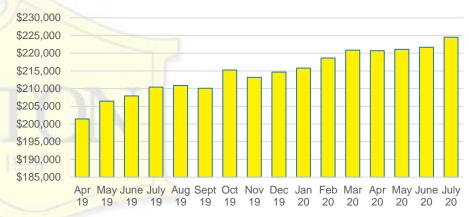




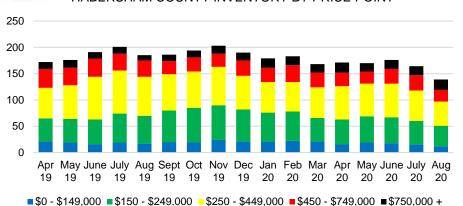


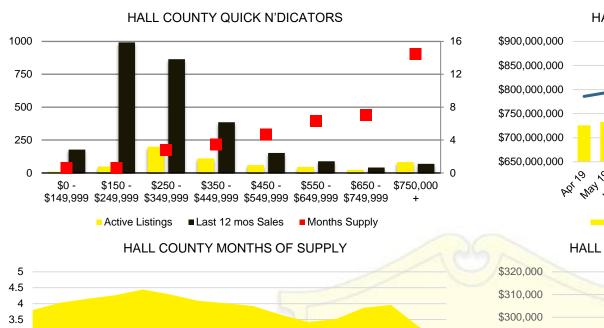


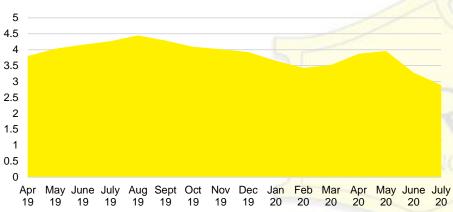
HABERSHAM COUNTY 12 MONTH AVERAGE SALES PRICE

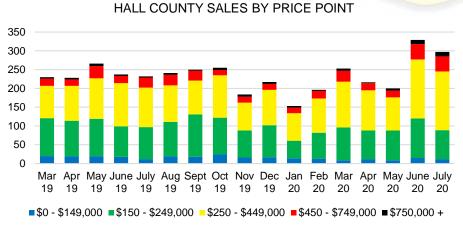


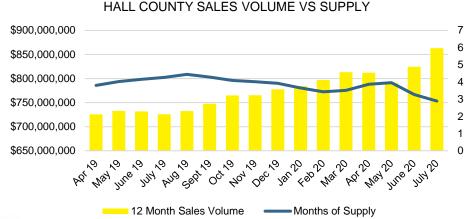
HABERSHAM COUNTY INVENTORY BY PRICE POINT

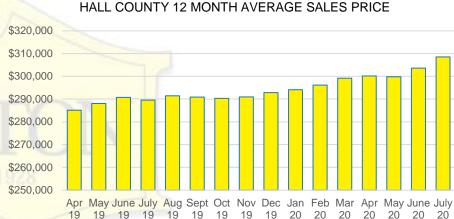


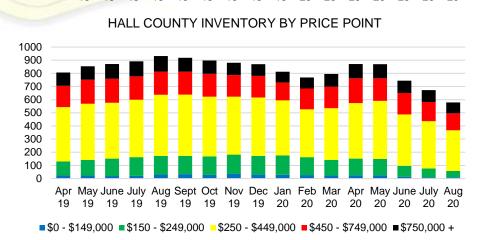


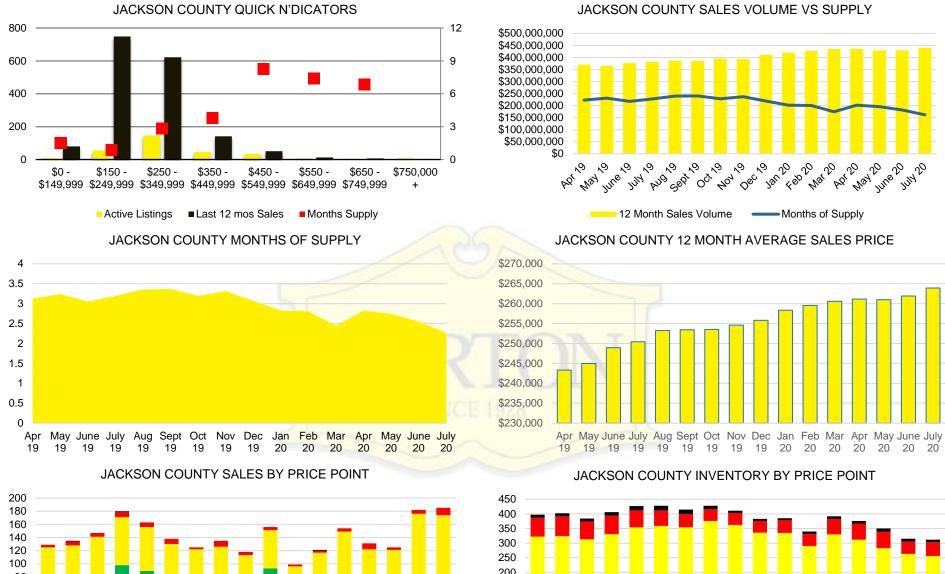


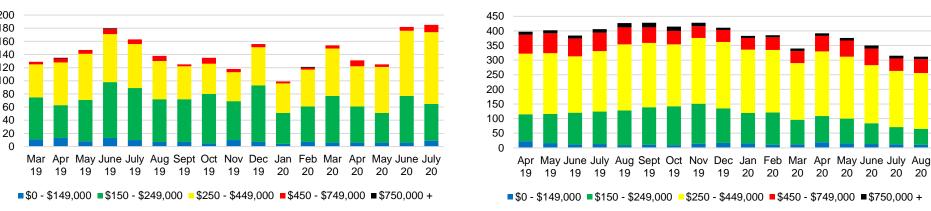


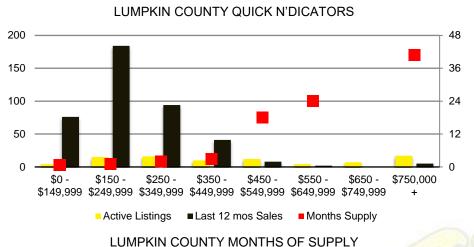




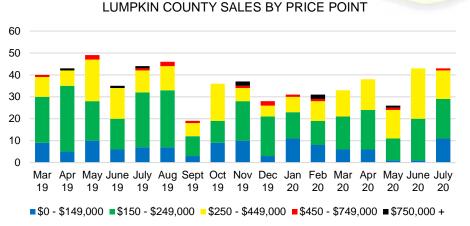




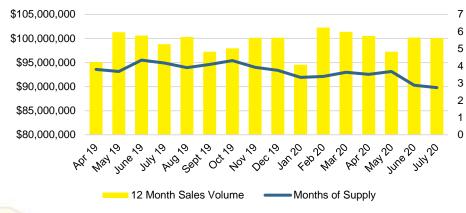




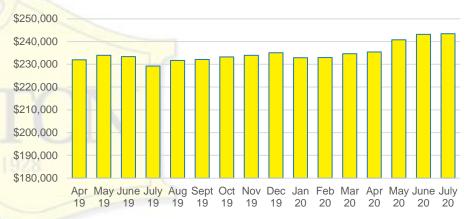




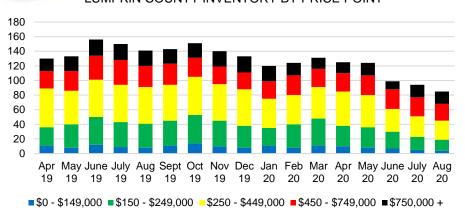


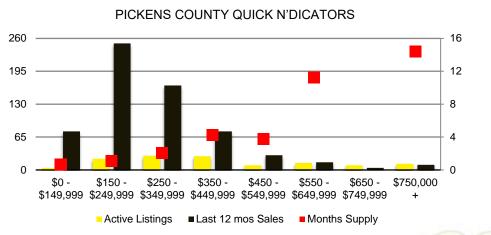


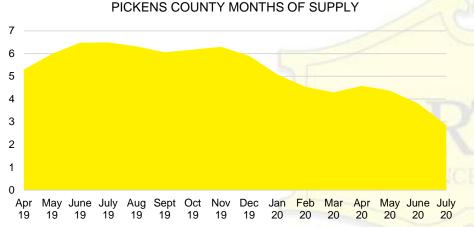
LUMPKIN COUNTY AVERAGE SALES PRICE

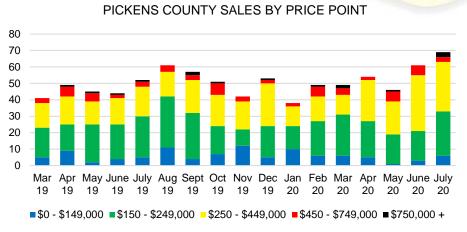


LUMPKIN COUNTY INVENTORY BY PRICE POINT





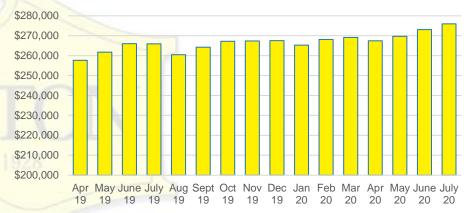




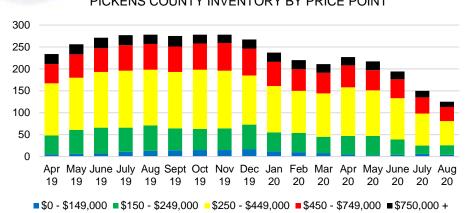


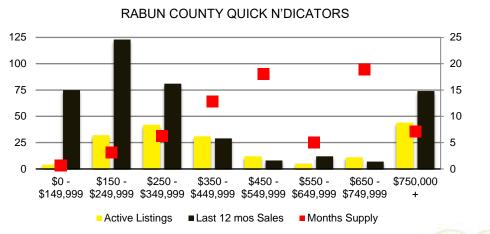


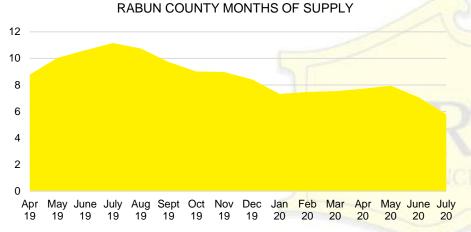
PICKENS COUNTY 12 MONTH AVERAGE SALES PRICE

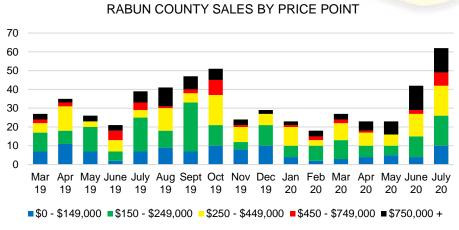


PICKENS COUNTY INVENTORY BY PRICE POINT

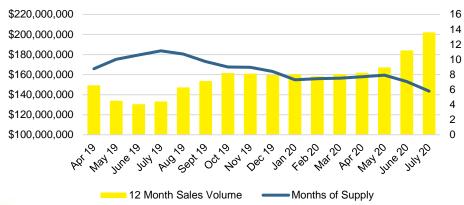




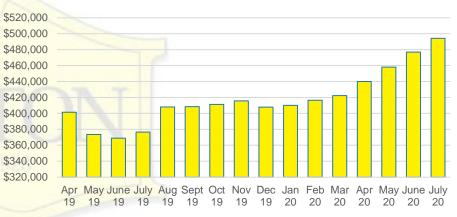




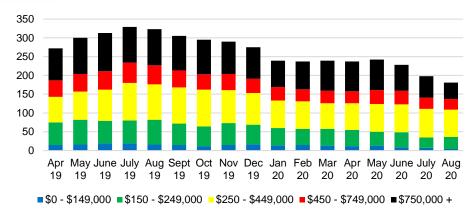


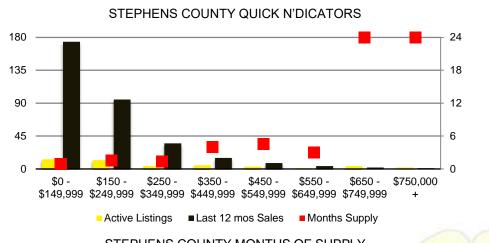


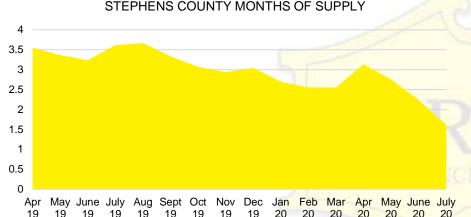
RABUN COUNTY 12 MONTH AVERAGE SALES PRICE

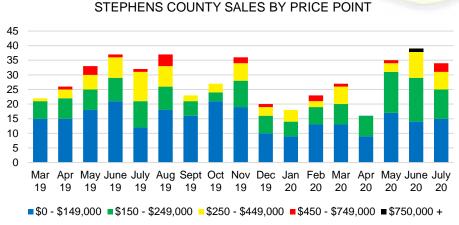


RABUN COUNTY INVENTORY BY PRICE POINT

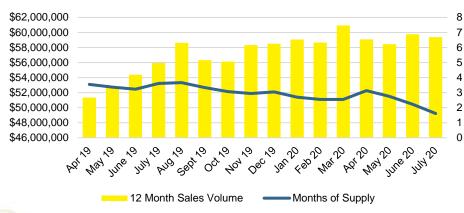




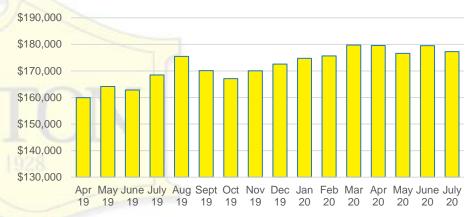




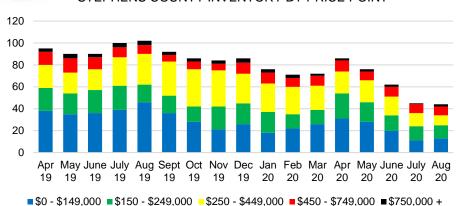


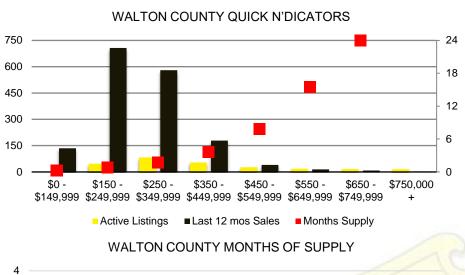


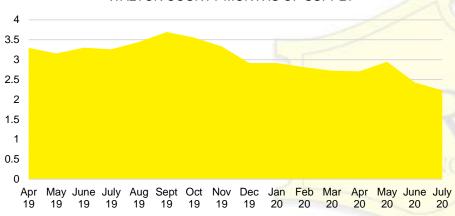
STEPHENS COUNTY 12 MONTH AVERAGE SALES PRICE

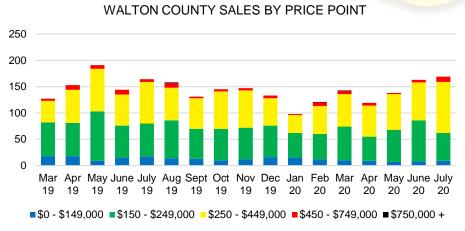


STEPHENS COUNTY INVENTORY BY PRICE POINT

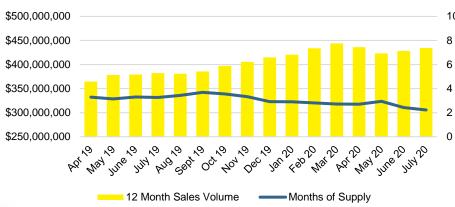




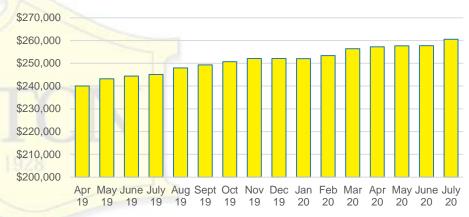




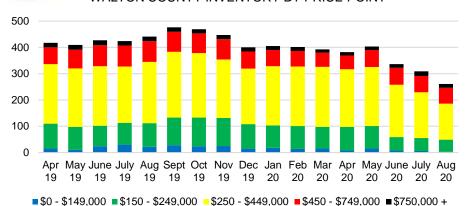


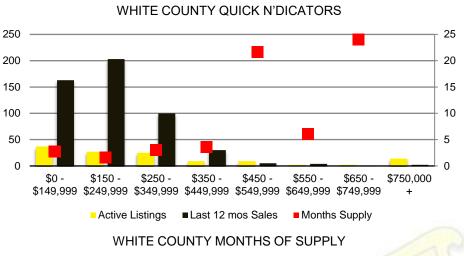


WALTON COUNTY 12 MONTH AVERAGE SALES PRICE

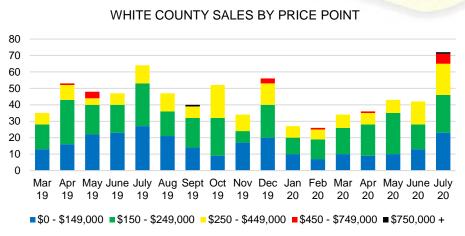


WALTON COUNTY INVENTORY BY PRICE POINT

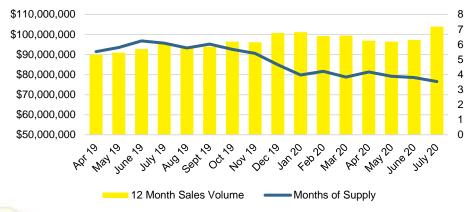




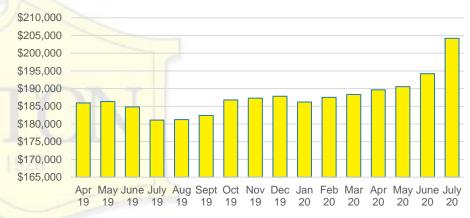








WHITE COUNTY 12 MONTH AVERAGE SALES PRICE



WHITE COUNTY INVENTORY BY PRICE POINT

