

# NORTH GEORGIA DEEP DIVE MARKET DATA

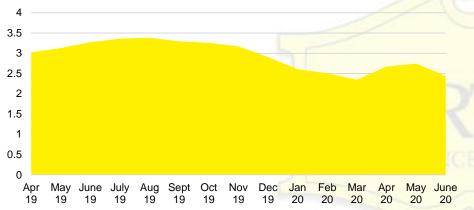




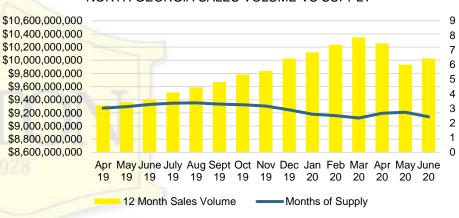
#### 12,000 16 9,000 12 6,000 8 3,000 \$250 -\$150 -\$350 \$450 -\$550 -\$750,000 \$149,999 \$249,999 \$349,999 \$449,999 \$549,999 \$649,999 \$749,999 ■ Active Listings ■ Last 12 mos Sales Months Supply

NORTH GEORGIA QUICK N'DICATORS

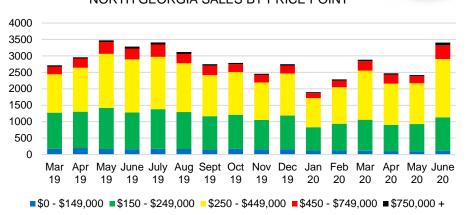
## NORTH GEORGIA MONTHS OF SUPPLY



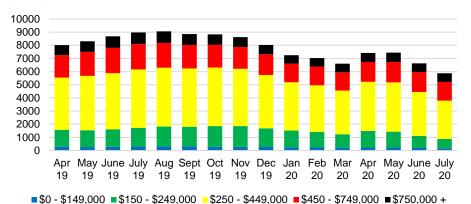
# NORTH GEORGIA SALES VOLUME VS SUPPLY

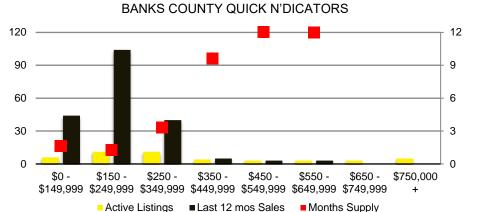


### NORTH GEORGIA SALES BY PRICE POINT

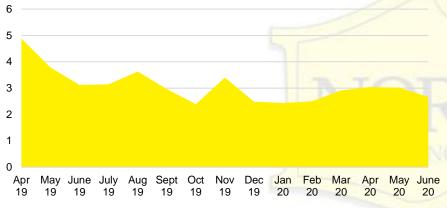


#### NORTH GEORGIA INVENTORY BY PRICE POINT

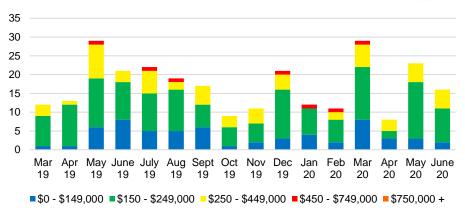




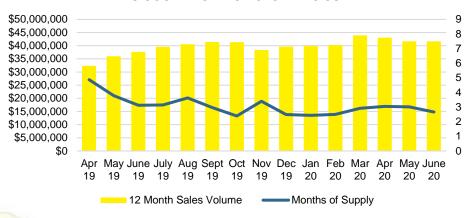




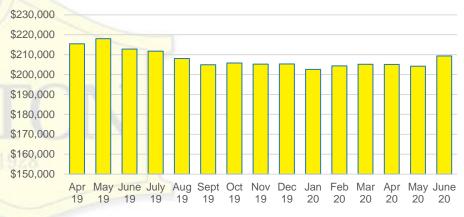
# BANKS COUNTY SALES BY PRICE POINT



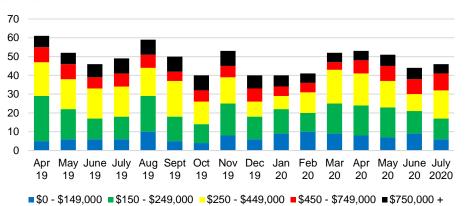
#### BANKS COUNTY SALES VOLUME VS SUPPLY



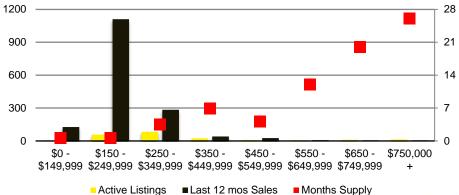
#### BANKS COUTY 12 MONTH AVERAGE SALES PRICE



### BANKS COUNTY INVENTORY BY SALES POINT



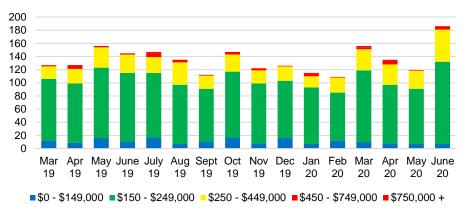
# BARROW COUNTY QUICK N'DICATORS



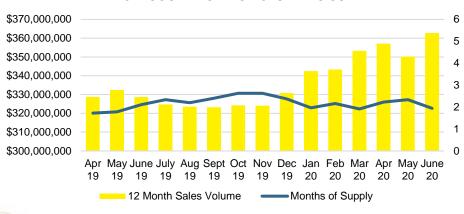
# BARROW COUNTY MONTHS OF SUPPLY



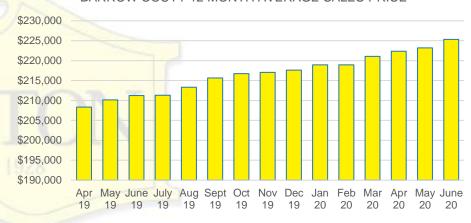
# BARROW COUNTY SALES BY PRICE POINT



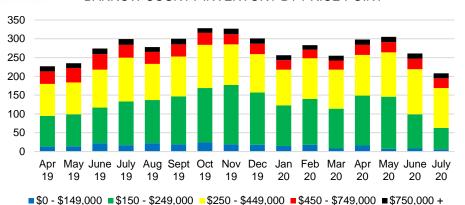
#### BARROW COUNTY SALES VOLUME VS SUPPLY



#### BARROW COUTY 12 MONTH AVERAGE SALES PRICE

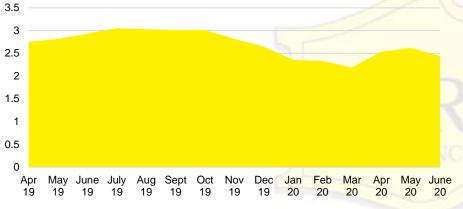


#### BARROW COUNTY INVENTORY BY PRICE POINT

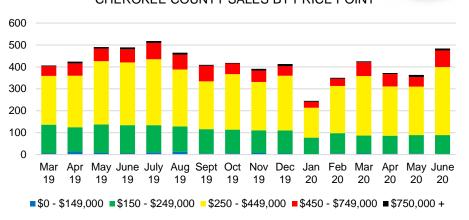


#### CHEROKEE COUNTY QUICK N'DICATORS 2000 16 1500 12 1000 8 500 \$150 -\$250 -\$350 -\$450 -\$550 -\$650 -\$750,000 \$149,999 \$249,999 \$349,999 \$449,999 \$549,999 \$649,999 \$749,999 ■ Active Listings ■ Last 12 mos Sales ■ Months Supply

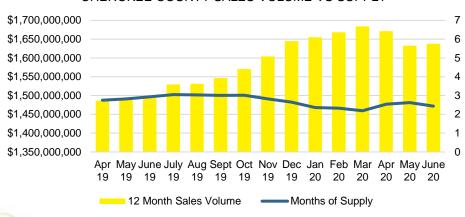




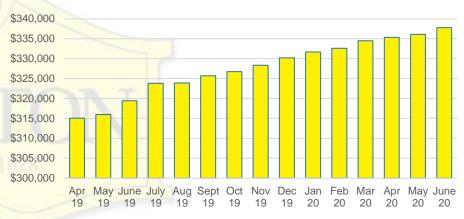
# CHEROKEE COUNTY SALES BY PRICE POINT



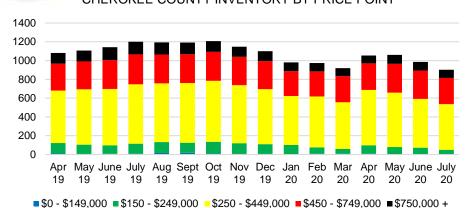
#### CHEROKEE COUNTY SALES VOLUME VS SUPPLY

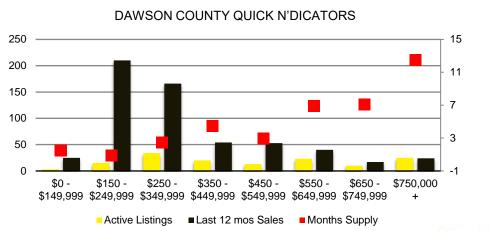


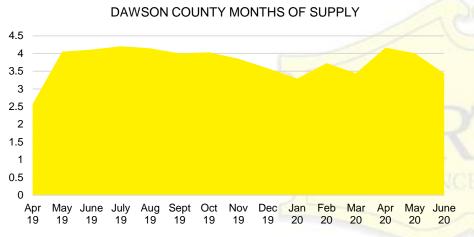
#### CHEROKEE COUTY 12 MONTH AVERAGE SALES PRICE

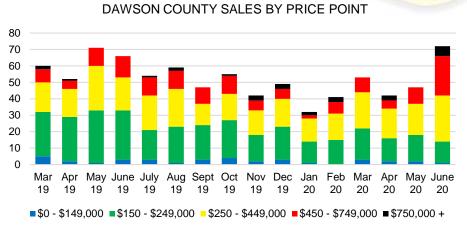


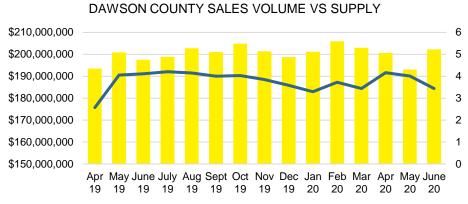
# CHEROKEE COUNTY INVENTORY BY PRICE POINT





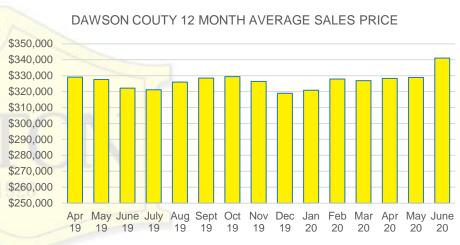


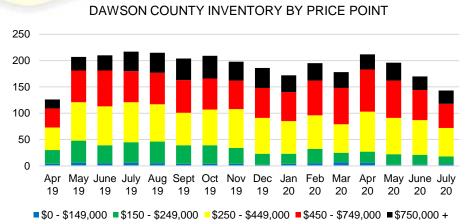




Months of Supply

12 Month Sales Volume

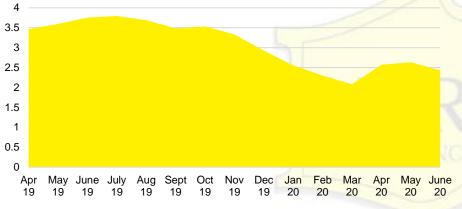




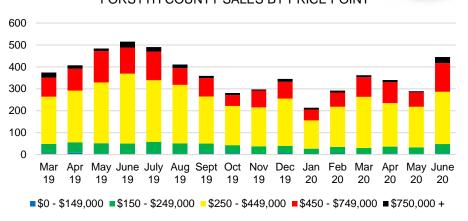
# FORSYTH COUNTY QUICK N'DICATORS



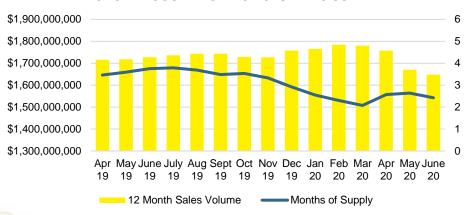
# FORYSTH COUNTY MONTHS OF SUPPLY



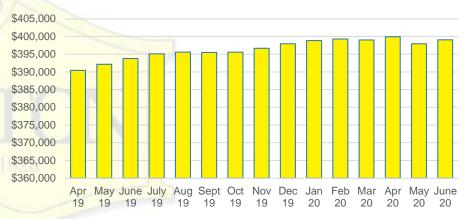
### FORSYTH COUNTY SALES BY PRICE POINT



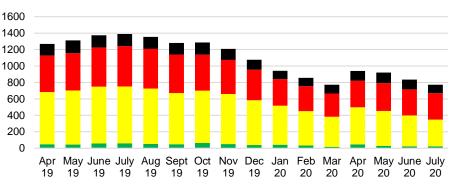
#### FORSYTH COUNTY SALES VOLUME VS SUPPLY

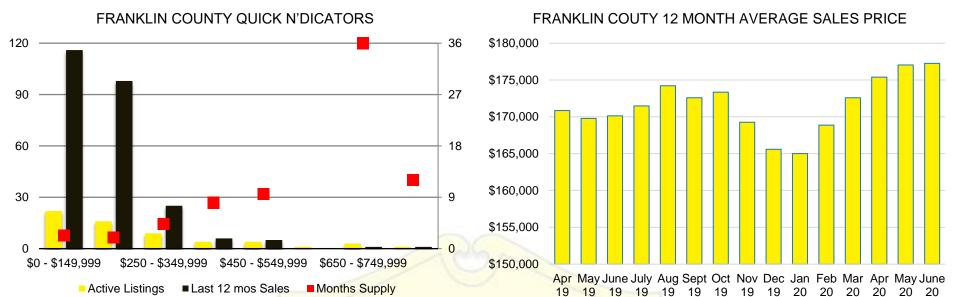


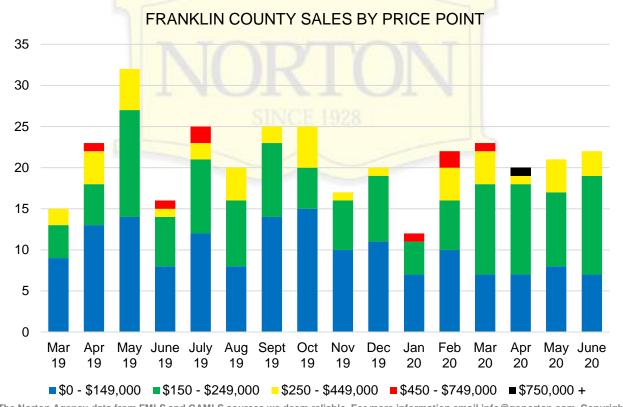
#### FORSYTH COUTY 12 MONTH AVERAGE SALES PRICE



# FORSYTH COUNTY INVENTORY BY PRICE POINT

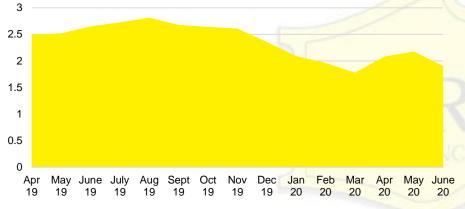




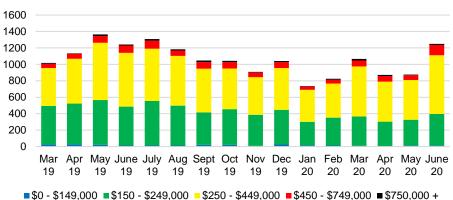


#### **GWINNETT COUNTY QUICK N'DICATORS** 5000 15 4000 12 9 3000 2000 6 1000 \$150 -\$250 -\$350 -\$450 -\$550 -\$650 -\$750,000 \$149,999 \$249,999 \$349,999 \$449,999 \$549,999 \$649,999 \$749,999 ■ Active Listings ■ Last 12 mos Sales ■ Months Supply

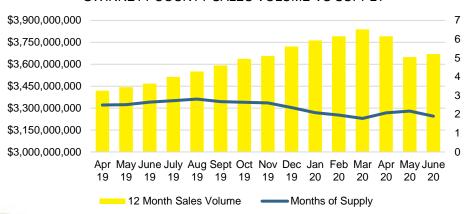




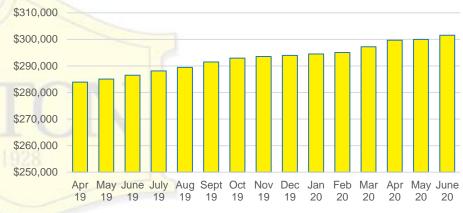
### **GWINNETT COUNTY SALES BY PRICE POINT**



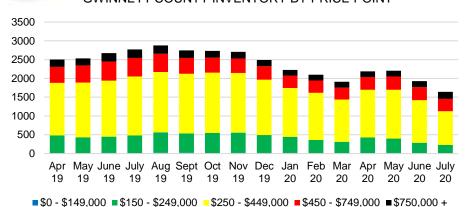
#### GWINNETT COUNTY SALES VOLUME VS SUPPLY

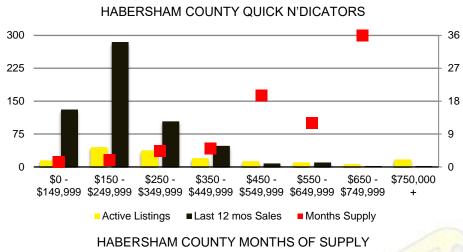


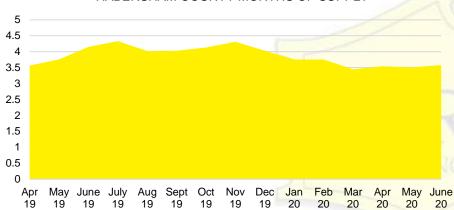
#### GWINNETT COUTY 12 MONTH AVERAGE SALES PRICE

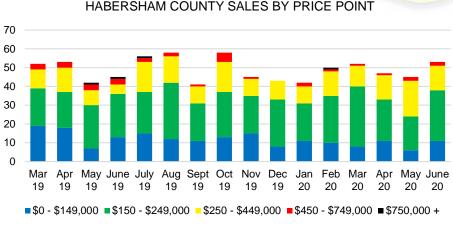


# **GWINNETT COUNTY INVENTORY BY PRICE POINT**

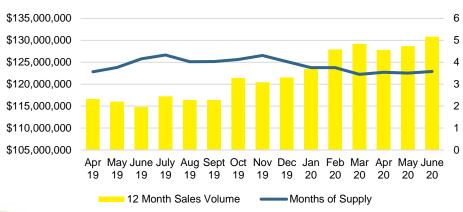




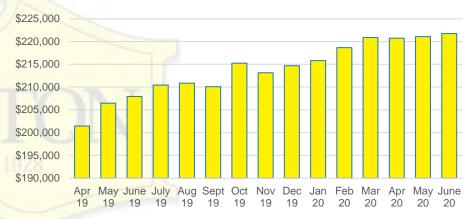




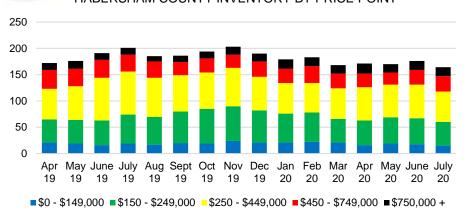


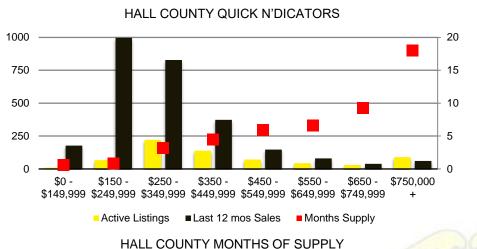


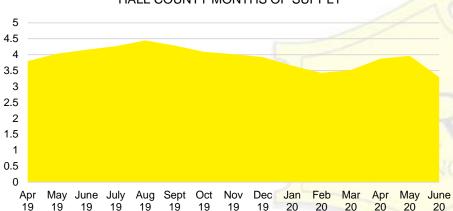
## HABERSHAM COUTY 12 MONTH AVERAGE SALES PRICE

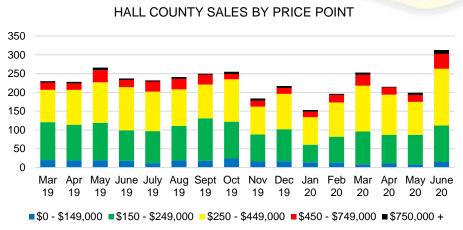


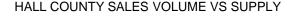
# HABERSHAM COUNTY INVENTORY BY PRICE POINT

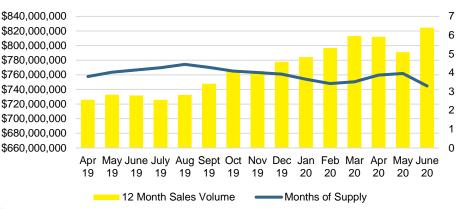




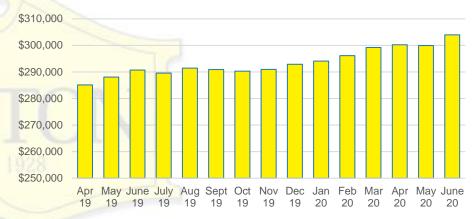




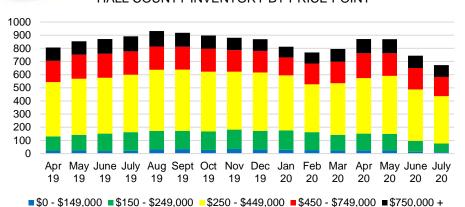


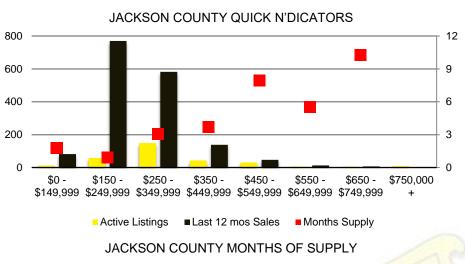


#### HALL COUTY 12 MONTH AVERAGE SALES PRICE



# HALL COUNTY INVENTORY BY PRICE POINT







Dec

19

Feb

Jan

Apr

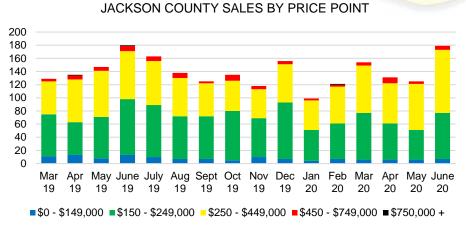
May June

Aug Sept Oct Nov

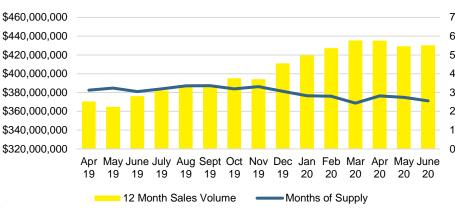
Apr May June July

19

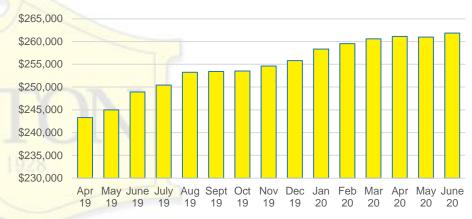
19



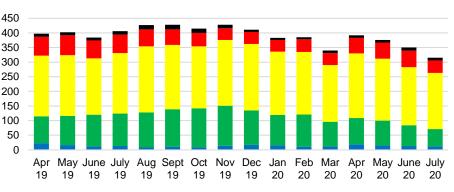


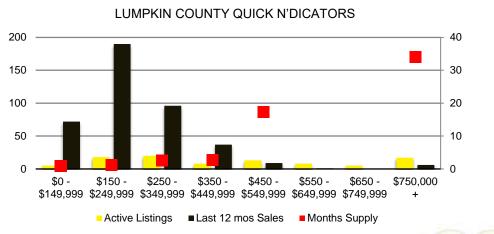


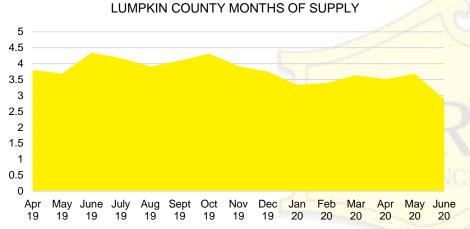
# JACKSON COUTY 12 MONTH AVERAGE SALES PRICE

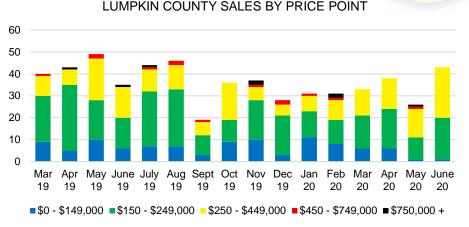


# JACKSON COUNTY INVENTORY BY PRICE POINT

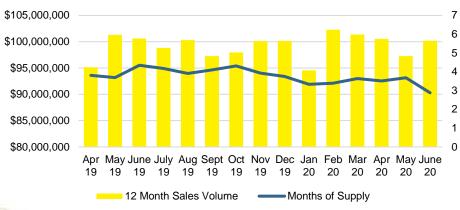




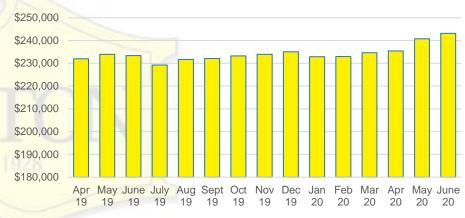




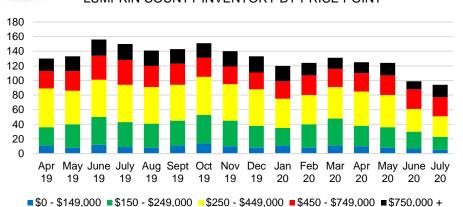


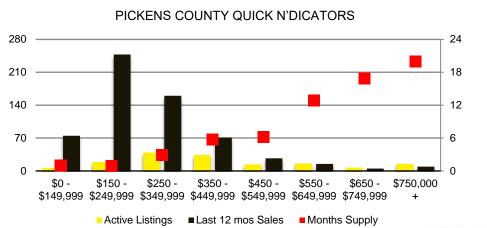


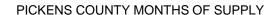
#### LUMPKIN COUTY AVERAGE SALES PRICE

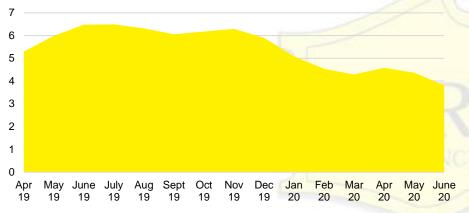


# LUMPKIN COUNTY INVENTORY BY PRICE POINT

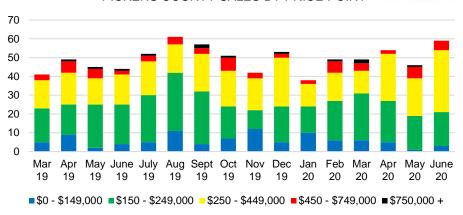








#### PICKENS COUNTY SALES BY PRICE POINT



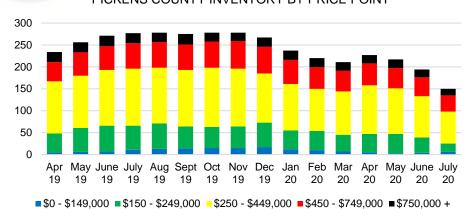
#### PICKENS COUNTY SALES VOLUME VS SUPPLY



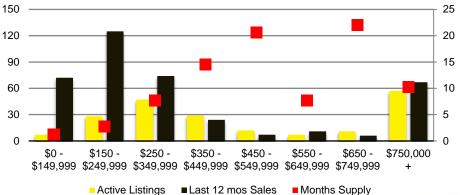
#### PICKENS COUTY 12 MONTH AVERAGE SALES PRICE



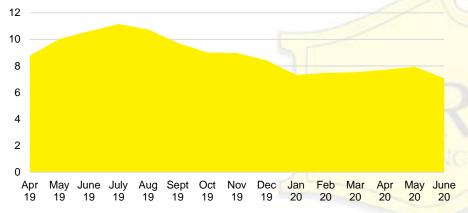
# PICKENS COUNTY INVENTORY BY PRICE POINT



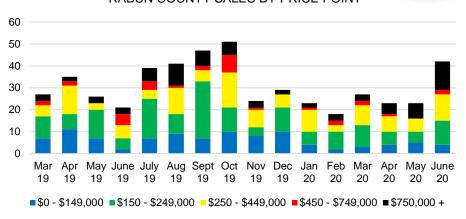
# RABUN COUNTY QUICK N'DICATORS 150



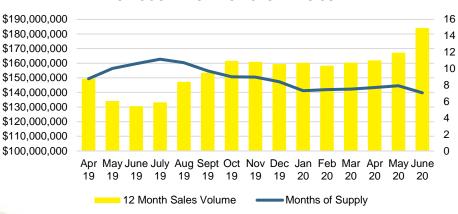
#### RABUN COUNTY MONTHS OF SUPPLY



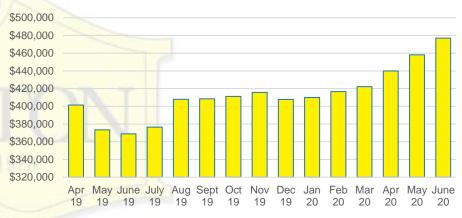
# RABUN COUNTY SALES BY PRICE POINT



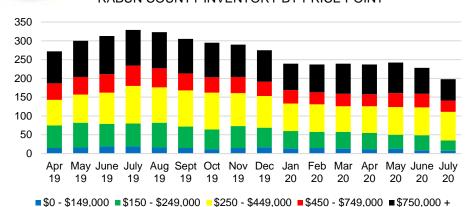
#### RABUN COUNTY SALES VOLUME VS SUPPLY



#### RABUN COUTY 12 MONTH AVERAGE SALES PRICE



# RABUN COUNTY INVENTORY BY PRICE POINT



# STEPHENS COUNTY QUICK N'DICATORS 180 135 90

\$250 -

45

\$0 -

\$150 -

# STEPHENS COUNTY MONTHS OF SUPPLY

\$450

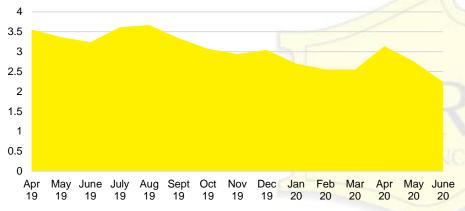
\$550 -

Months Supply

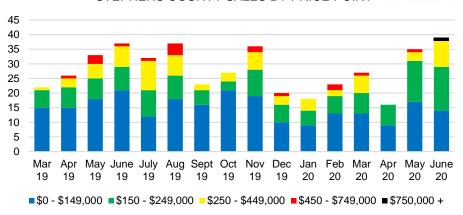
\$350 -

\$149,999 \$249,999 \$349,999 \$449,999 \$549,999 \$649,999 \$749,999

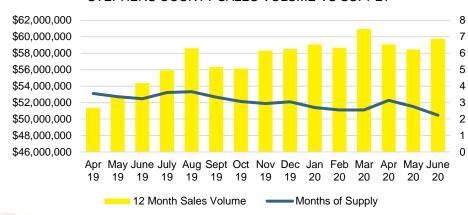
■ Active Listings
■ Last 12 mos Sales



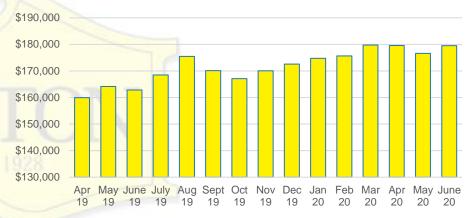
# STEPHENS COUNTY SALES BY PRICE POINT



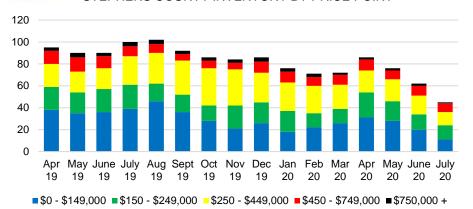
#### STEPHENS COUNTY SALES VOLUME VS SUPPLY



#### STEPHENS COUTY 12 MONTH AVERAGE SALES PRICE



# STEPHENS COUNTY INVENTORY BY PRICE POINT



24

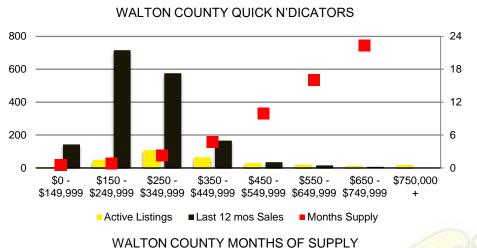
18

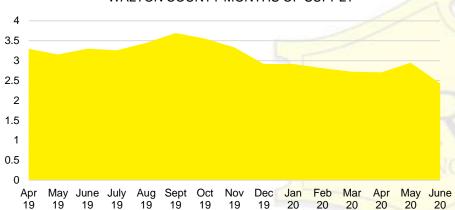
12

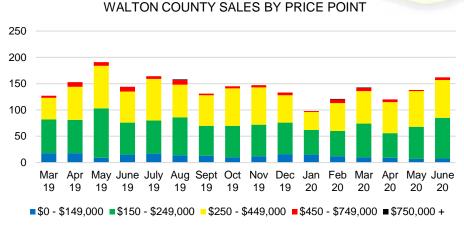
6

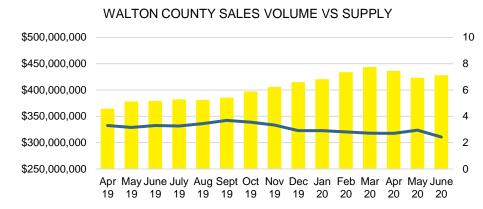
\$750,000

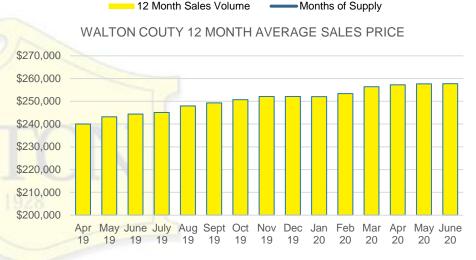
\$650 -

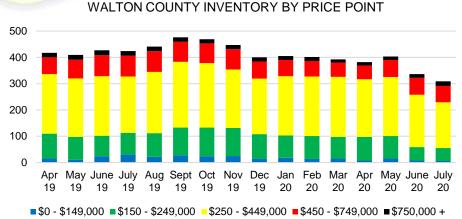


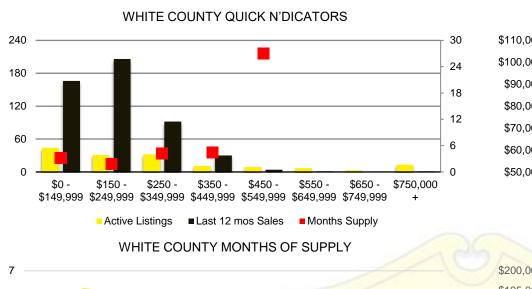


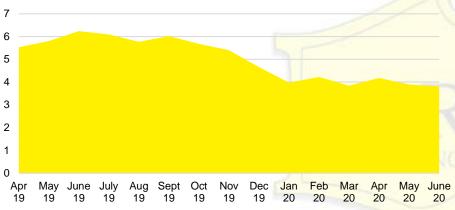


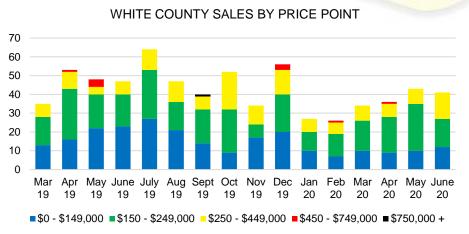




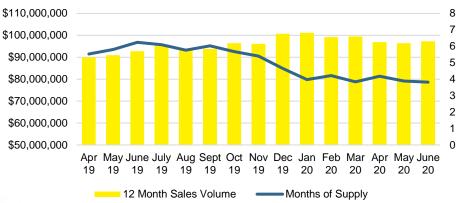




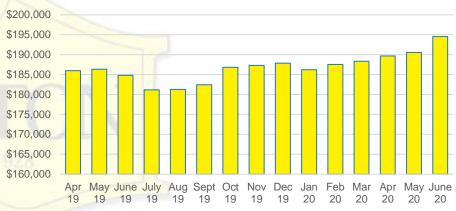








#### WHITE COUTY 12 MONTH AVERAGE SALES PRICE



# WHITE COUNTY INVENTORY BY PRICE POINT

