June 2020



NØRTH GEØRGIA DEEP DIVE MARKET DATA



DEEPER DIVE

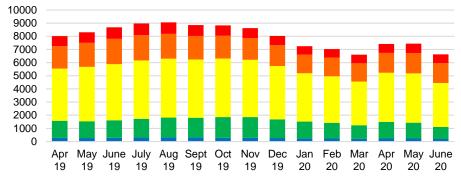
NORTH GEORGIA QUICK N'DICATORS



NORTH GEORGIA SALES VOLUME VS SUPPLY



NORTH GEORGIA INVENTORY BY PRICE POINT

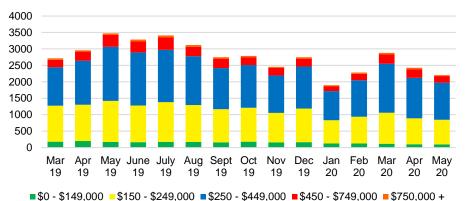


■\$0 - \$149,000 ■\$150 - \$249,000 = \$250 - \$449,000 **=** \$450 - \$749,000 **=** \$750,000 +

3.5

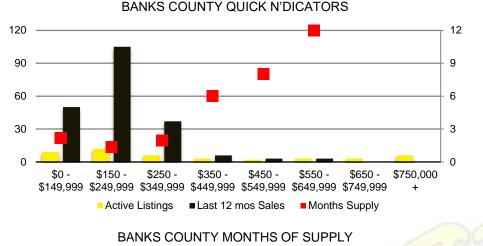
NORTH GEORGIA MONTHS OF SUPPLY

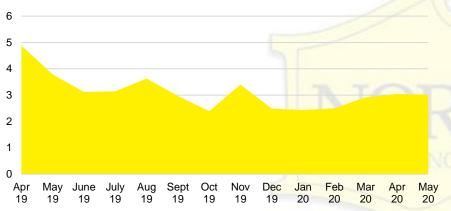




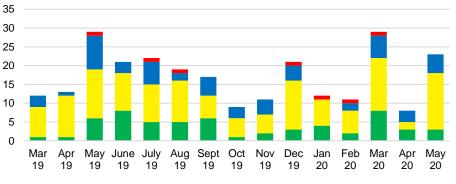
NORTH GEORGIA SALES BY PRICE POINT

16 Counties includes: Banks, Barrow, Cherokee, Dawson, Forsyth, Franklin, Gwinnett, Habersham, Hall, Jackson, Lumpkin, Pickens, Rabun, Stephens, Walton, & White Data Source: GAMLS/FMLS



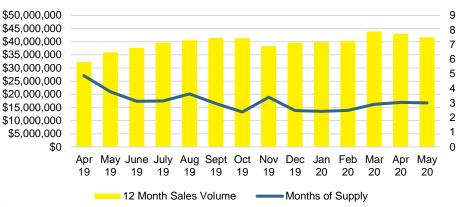


BANKS COUNTY SALES BY PRICE POINT

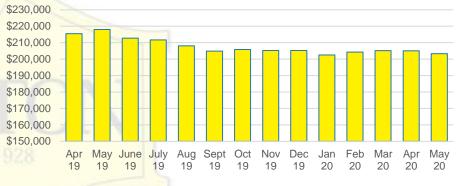


■\$0 - \$149,000 **=**\$150 - \$249,000 **■**\$250 - \$449,000 **■**\$450 - \$749,000 **■**\$750,000 +

BANKS COUNTY SALES VOLUME VS SUPPLY

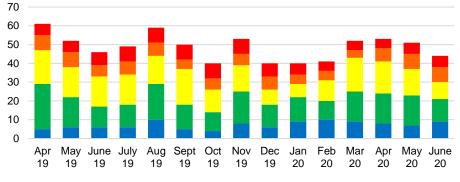


BANKS COUTY AVERAGE SALES PRICE

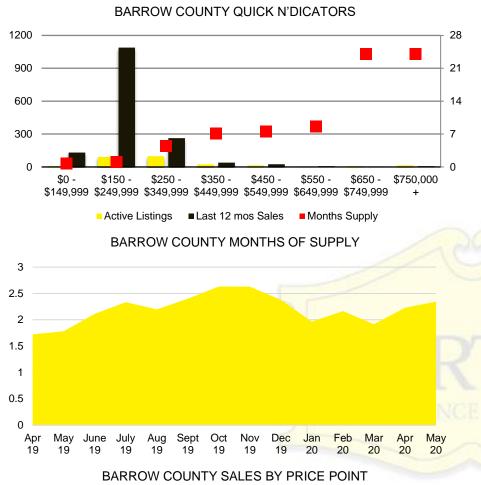


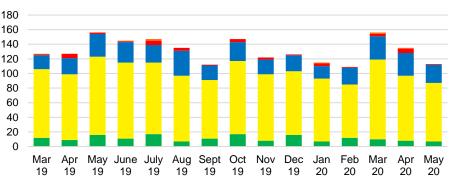
12 Month Average Sales Price

BANKS COUNTY INVENTORY BY SALES POINT



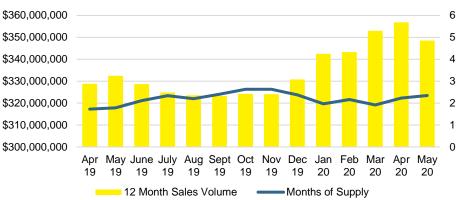
■\$0 - \$149,000 ■\$150 - \$249,000 **■**\$250 - \$449,000 **■**\$450 - \$749,000 **■**\$750,000 +





■\$0 - \$149,000 **=** \$150 - \$249,000 **■**\$250 - \$449,000 **■**\$450 - \$749,000 **■**\$750,000 +

BARROW COUNTY SALES VOLUME VS SUPPLY

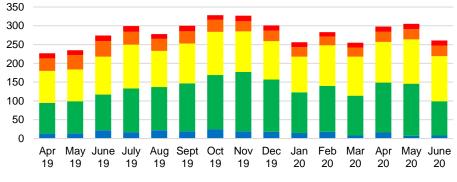


BARROW COUTY AVERAGE SALES PRICE

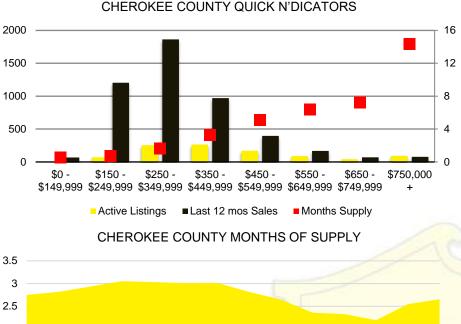


□ 12 Month Average Sales Price

BARROW COUNTY INVENTORY BY PRICE POINT

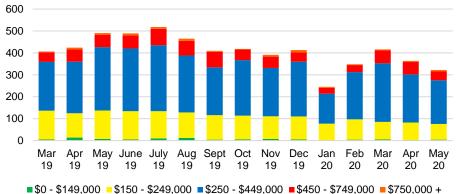


■\$0 - \$149,000 ■\$150 - \$249,000 **=**\$250 - \$449,000 **■**\$450 - \$749,000 **■**\$750,000 +

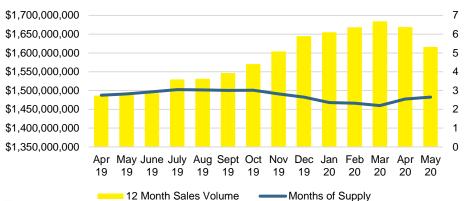




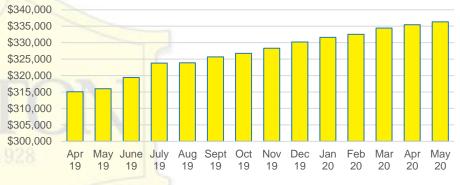
CHEROKEE COUNTY SALES BY PRICE POINT



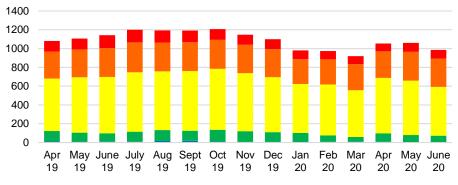
CHEROKEE COUNTY SALES VOLUME VS SUPPLY



CHEROKEE COUTY AVERAGE SALES PRICE

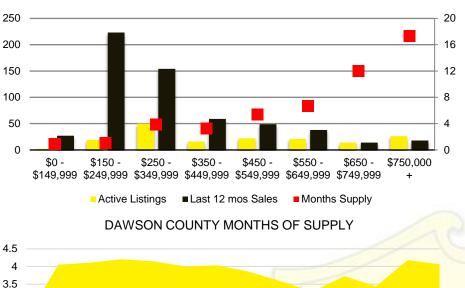


12 Month Average Sales Price



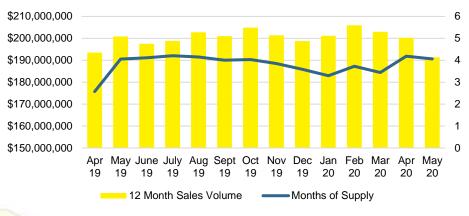
CHEROKEE COUNTY INVENTORY BY PRICE POINT

■\$0 - \$149,000 ■\$150 - \$249,000 **■**\$250 - \$449,000 **■**\$450 - \$749,000 **■**\$750,000 +

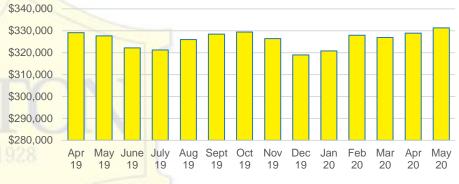


DAWSON COUNTY QUICK N'DICATORS

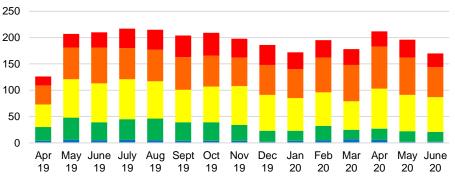
DAWSON COUNTY SALES VOLUME VS SUPPLY



DAWSON COUTY AVERAGE SALES PRICE



12 Month Average Sales Price



DAWSON COUNTY INVENTORY BY PRICE POINT

■\$0 - \$149,000 ■\$150 - \$249,000 **=**\$250 - \$449,000 **=**\$450 - \$749,000 **■**\$750,000 +

DAWSON COUNTY SALES BY PRICE POINT

Nov

19

Oct

19

Jan

20

Dec

19

Feb

20

Mar

20

Apr

20

May

20

Sept

19

Aug

19

3

2 1.5

1

0 Apr

19

May

19

June

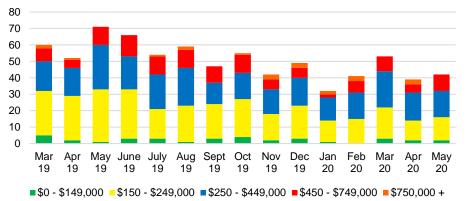
19

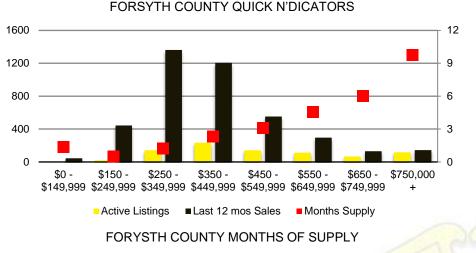
July

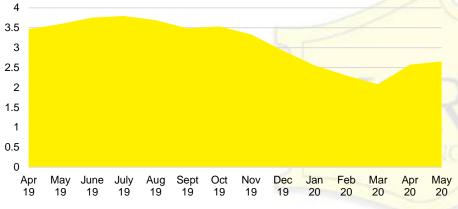
19

0.5

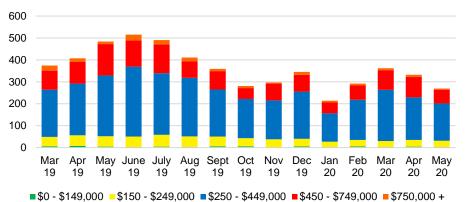
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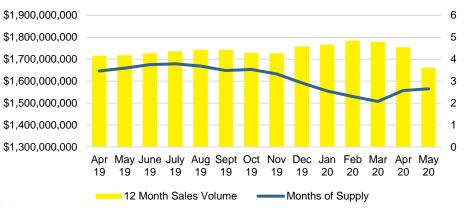




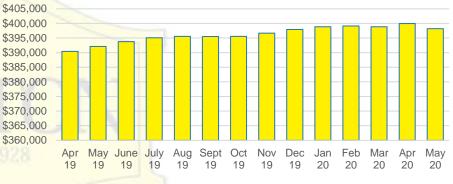
FORSYTH COUNTY SALES BY PRICE POINT



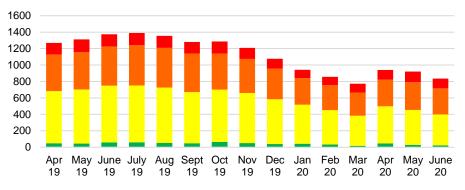
FORSYTH COUNTY SALES VOLUME VS SUPPLY



FORSYTH COUTY AVERAGE SALES PRICE

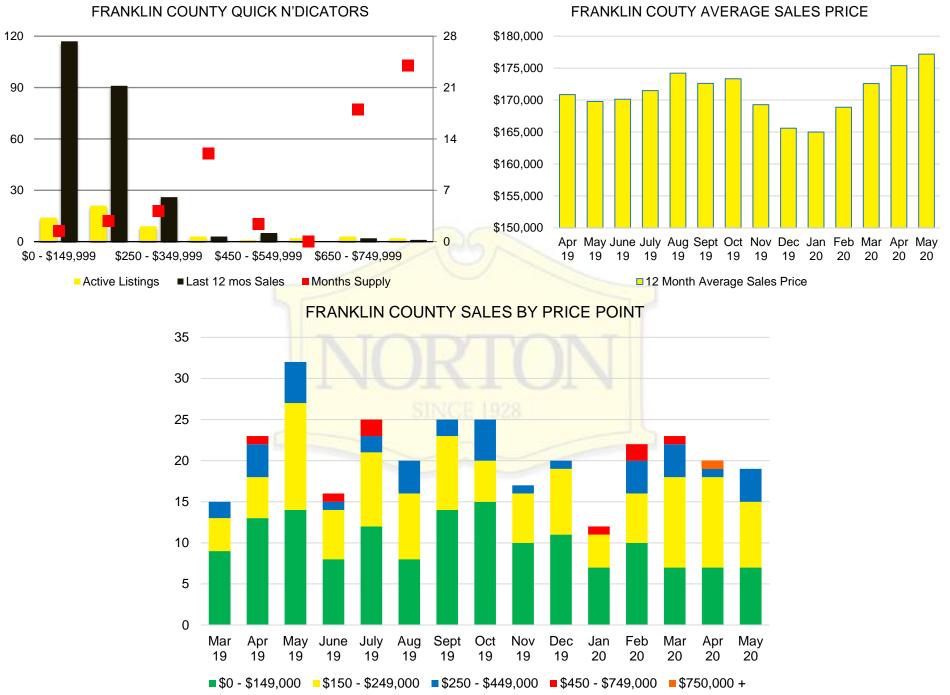


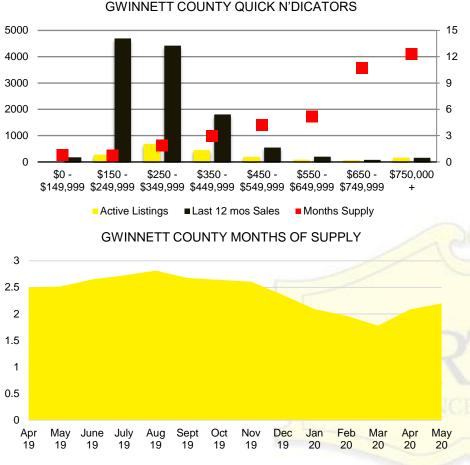
12 Month Average Sales Price



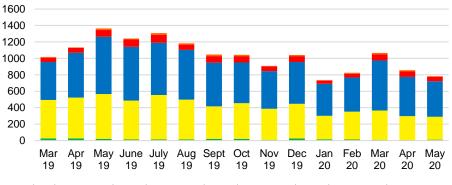
FORSYTH COUNTY INVENTORY BY PRICE POINT

■\$0 - \$149,000 ■\$150 - \$249,000 = \$250 - \$449,000 = \$450 - \$749,000 = \$750,000 +



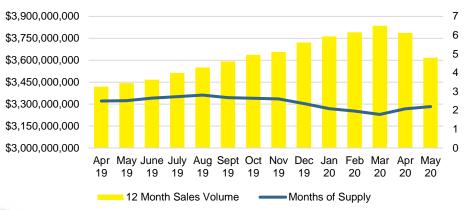


GWINNETT COUNTY SALES BY PRICE POINT

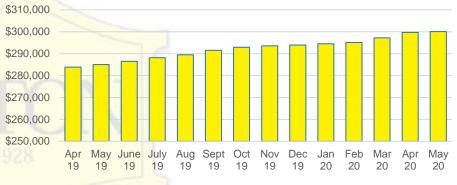


■\$0 - \$149,000 = \$150 - \$249,000 **■**\$250 - \$449,000 **■**\$450 - \$749,000 **■**\$750,000 +

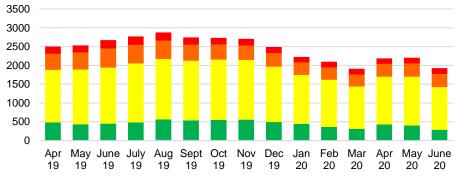
GWINNETT COUNTY SALES VOLUME VS SUPPLY



GWINNETT COUTY AVERAGE SALES PRICE

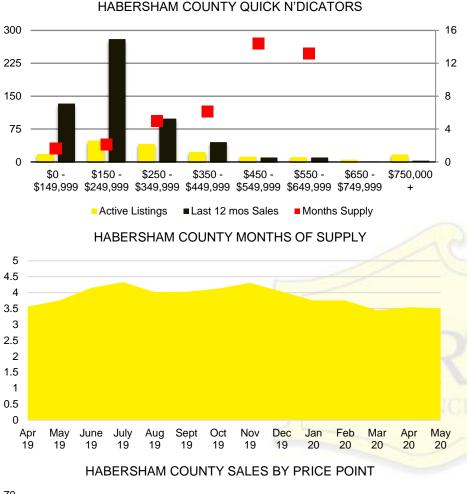


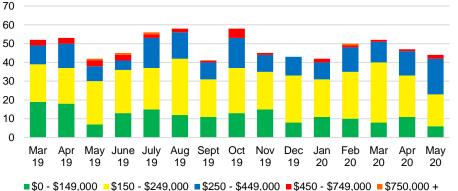
12 Month Average Sales Price



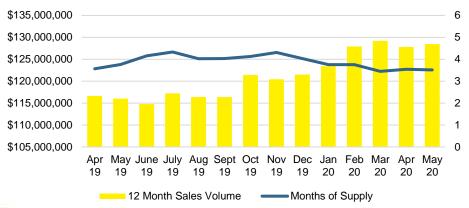
GWINNETT COUNTY INVENTORY BY PRICE POINT

■\$0 - \$149,000 ■\$150 - \$249,000 **■**\$250 - \$449,000 **■**\$450 - \$749,000 **■**\$750,000 +

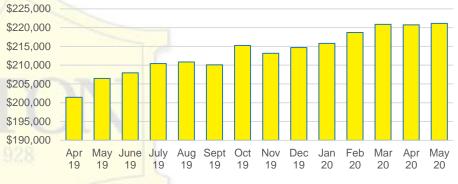




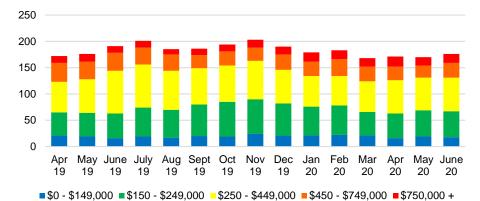
HABERSHAM COUNTY SALES VOLUME VS SUPPLY



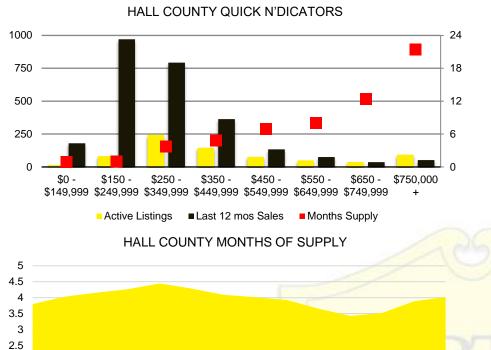
HABERSHAM COUTY AVERAGE SALES PRICE



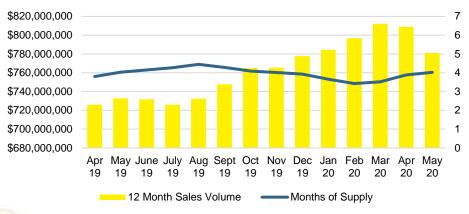
12 Month Average Sales Price



HABERSHAM COUNTY INVENTORY BY PRICE POINT



HALL COUNTY SALES VOLUME VS SUPPLY

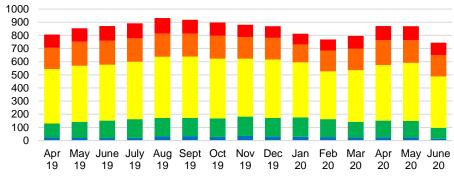


HALL COUTY AVERAGE SALES PRICE

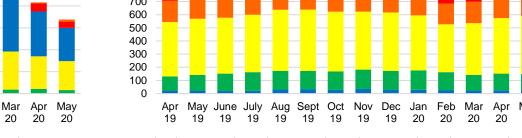


12 Month Average Sales Price









■\$0 - \$149,000 ■\$150 - \$249,000 =\$250 - \$449,000 =\$450 - \$749,000 =\$750,000 +

HALL COUNTY SALES BY PRICE POINT

Oct

19

Nov

19

Sept

19

Aug

19

Dec

19

Jan

20

Feb

20

Mar

20

Apr

20

May

20

2

1.5 1

0.5

0

Apr

19

May

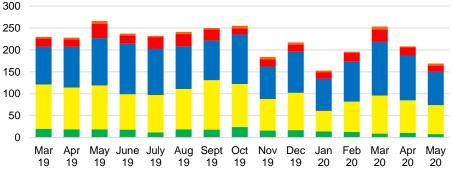
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June

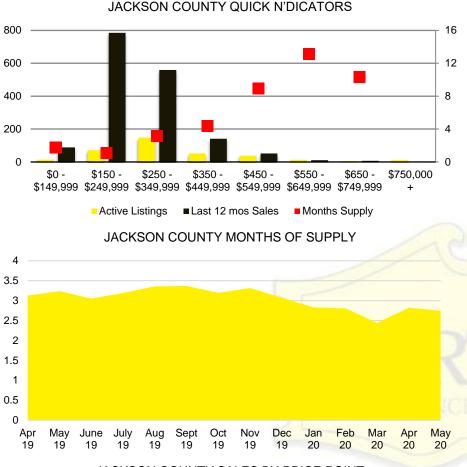
19

July

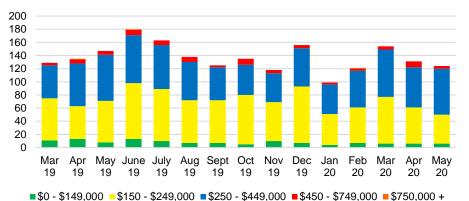
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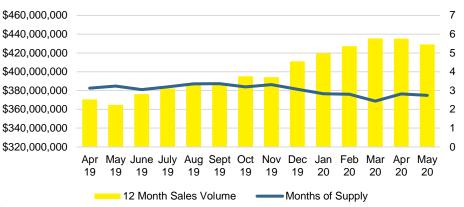
■\$0 - \$149,000 = \$150 - \$249,000 = \$250 - \$449,000 = \$450 - \$749,000 = \$750,000 +



JACKSON COUNTY SALES BY PRICE POINT



JACKSON COUNTY SALES VOLUME VS SUPPLY

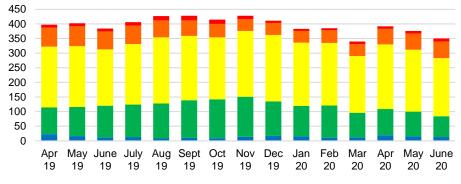


JACKSON COUTY AVERAGE SALES PRICE

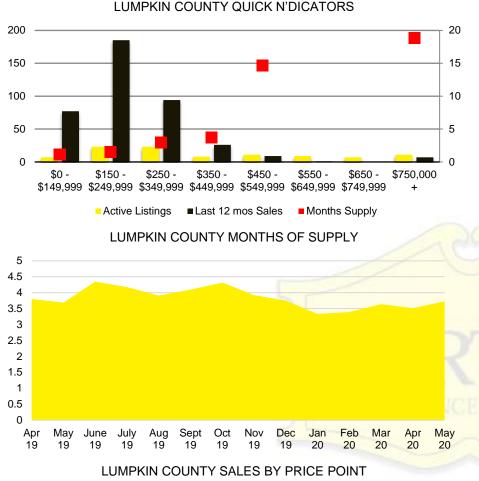


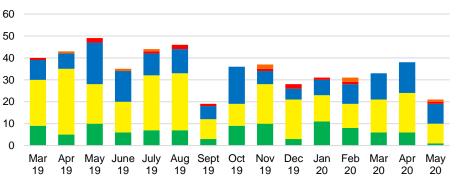
12 Month Average Sales Price

JACKSON COUNTY INVENTORY BY PRICE POINT



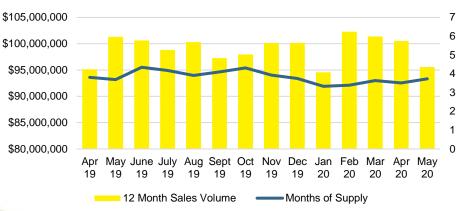
■\$0 - \$149,000 ■\$150 - \$249,000 **■**\$250 - \$449,000 **■**\$450 - \$749,000 **■**\$750,000 +



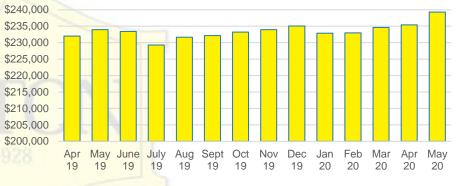


■\$0 - \$149,000 = \$150 - \$249,000 = \$250 - \$449,000 = \$450 - \$749,000 = \$750,000 +

LUMPKIN COUNTY SALES VOLUME VS SUPPLY

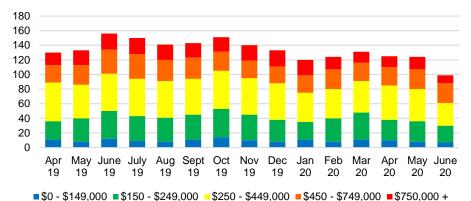


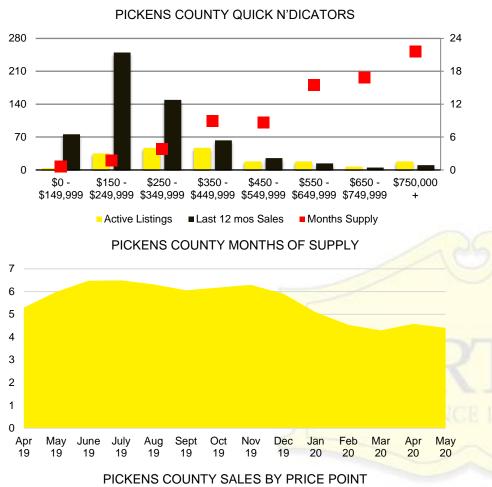
LUMPKIN COUTY AVERAGE SALES PRICE

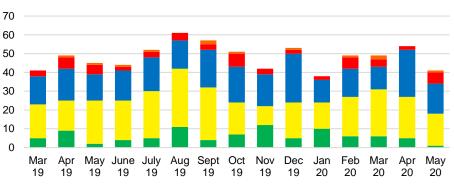


12 Month Average Sales Price

LUMPKIN COUNTY INVENTORY BY PRICE POINT





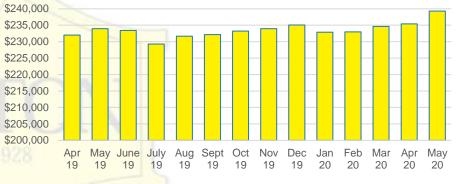


■\$0 - \$149,000 = \$150 - \$249,000 = \$250 - \$449,000 = \$450 - \$749,000 = \$750,000 +

PICKENS COUNTY SALES VOLUME VS SUPPLY

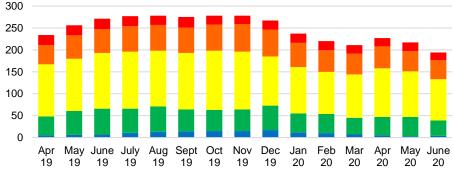


LUMPKIN COUTY AVERAGE SALES PRICE

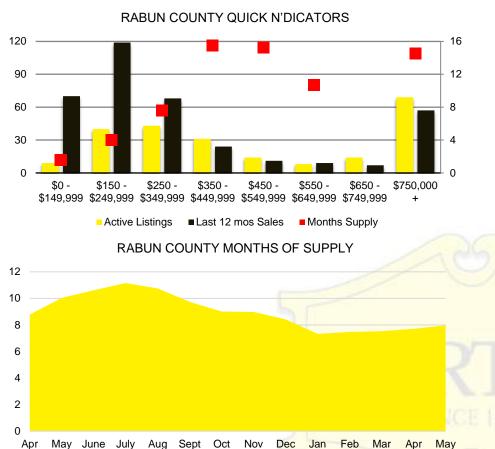


12 Month Average Sales Price

PICKENS COUNTY INVENTORY BY PRICE POINT



■\$0 - \$149,000 ■\$150 - \$249,000 **■**\$250 - \$449,000 **■**\$450 - \$749,000 **■**\$750,000 +





May

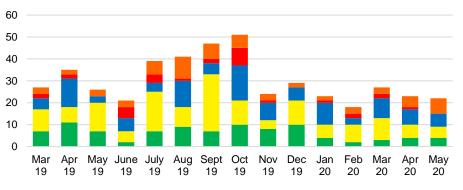
19

19

June

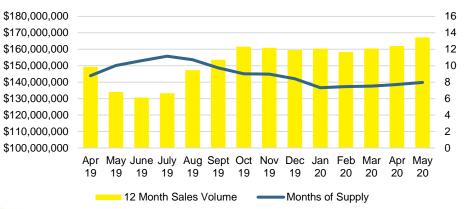
July

Aug

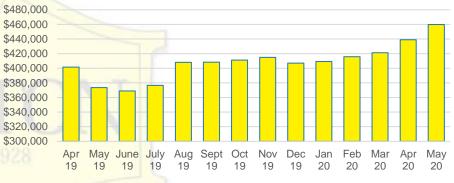


■\$0 - \$149,000 = \$150 - \$249,000 = \$250 - \$449,000 = \$450 - \$749,000 = \$750,000 +

RABUN COUNTY SALES VOLUME VS SUPPLY

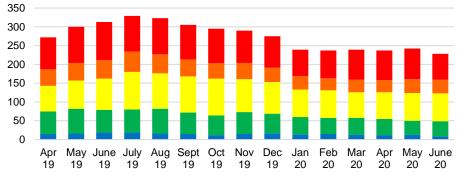


RABUN COUTY AVERAGE SALES PRICE



12 Month Average Sales Price

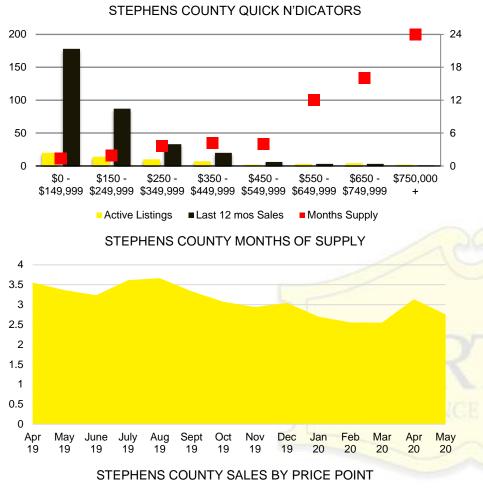
RABUN COUNTY INVENTORY BY PRICE POINT

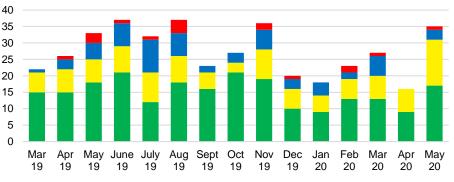


■\$0 - \$149,000 ■\$150 - \$249,000 = \$250 - \$449,000 = \$450 - \$749,000 = \$750,000 +

Deeper Dive is a publication of The Norton Agency data from FMLS and GAMLS sources we deem reliable. For more information email info@gonorton.com Copyright Norton Native Intelligence 2020.

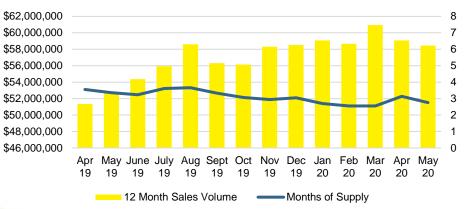
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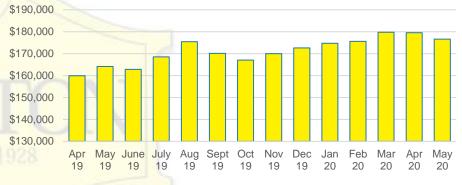


■\$0 - \$149,000 = \$150 - \$249,000 = \$250 - \$449,000 = \$450 - \$749,000 = \$750,000 +

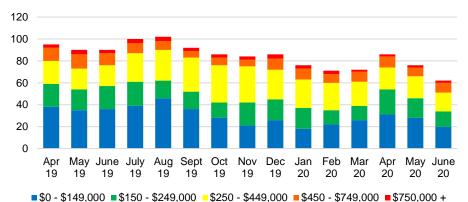
STEPHENS COUNTY SALES VOLUME VS SUPPLY



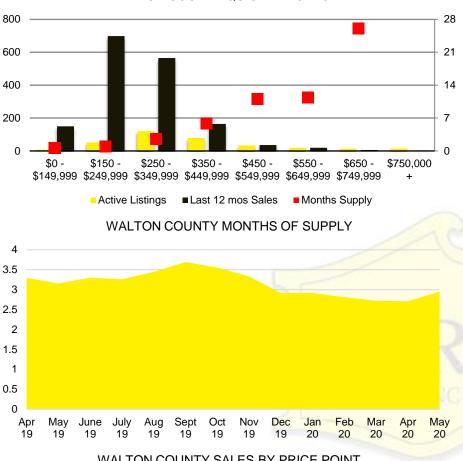
STEPHENS COUTY AVERAGE SALES PRICE



□ 12 Month Average Sales Price

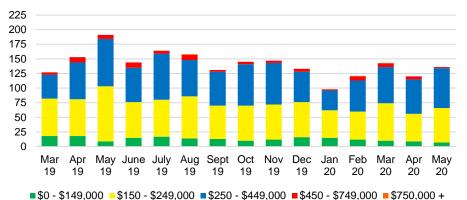


STEPHENS COUNTY INVENTORY BY PRICE POINT

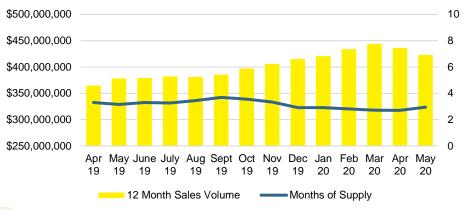


WALTON COUNTY QUICK N'DICATORS

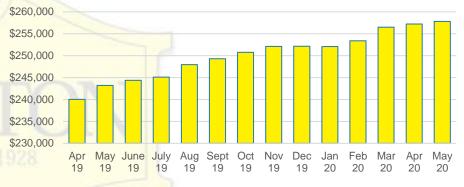




WALTON COUNTY SALES VOLUME VS SUPPLY

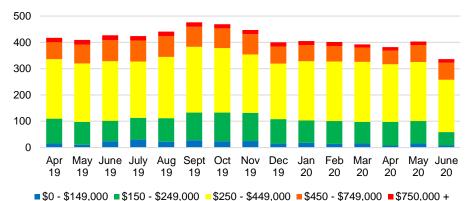


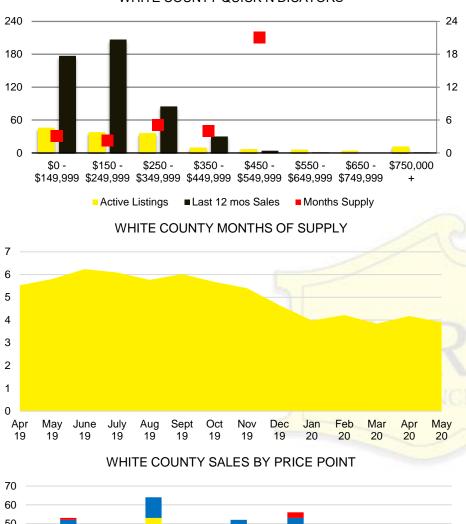
WALTON COUTY AVERAGE SALES PRICE



12 Month Average Sales Price

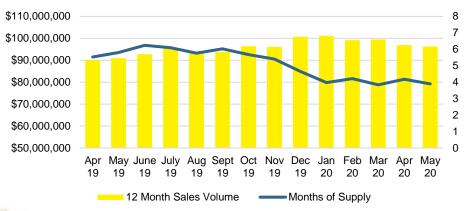
WALTON COUNTY INVENTORY BY PRICE POINT





WHITE COUNTY QUICK N'DICATORS

WHITE COUNTY SALES VOLUME VS SUPPLY

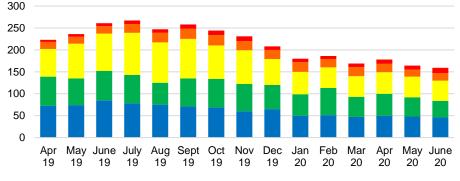


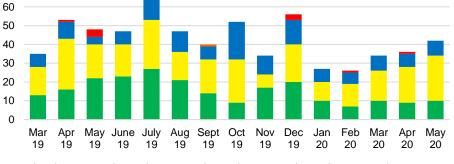
WHITE COUTY AVERAGE SALES PRICE



12 Month Average Sales Price

WHITE COUNTY INVENTORY BY PRICE POINT





■\$0 - \$149,000 = \$150 - \$249,000 = \$250 - \$449,000 = \$450 - \$749,000 = \$750,000 +

■\$0 - \$149,000 ■\$150 - \$249,000 =\$250 - \$449,000 =\$450 - \$749,000 =\$750,000 +