

NORTH GEORGIA DEEP DIVE MARKET DATA

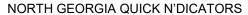




OCTOBER 2020

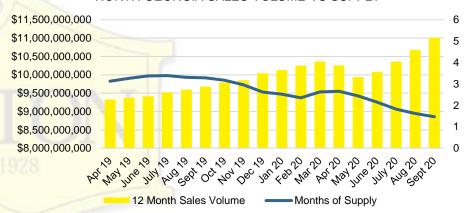
DEEPER DIVE

NORTH GEORGIA SALES BY PRICE POINT

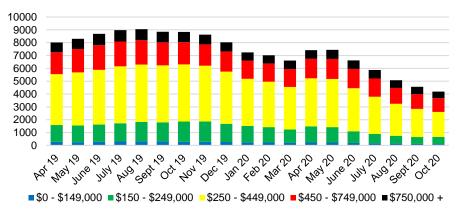




NORTH GEORGIA SALES VOLUME VS SUPPLY



NORTH GEORGIA INVENTORY BY PRICE POINT



BANKS COUNTY QUICK N'DICATORS 120 90 60 30

\$0 -

\$149.999

\$150 -

\$249.999 \$349.999

Active Listings

\$250 -

BANKS COUNTY MONTHS OF SUPPLY

\$449,999 \$549,999

■ Last 12 mos Sales

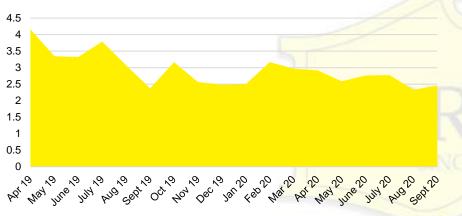
\$450 -

\$550

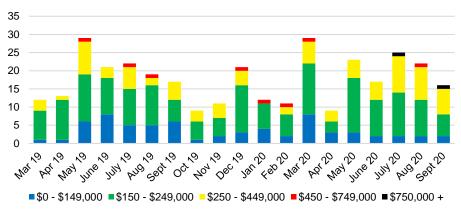
\$649,999 \$749,999

■ Months Supply

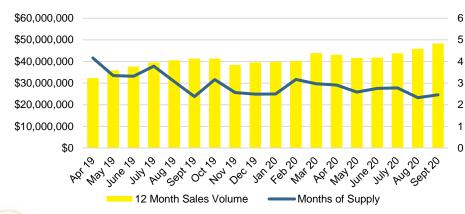
\$350 -



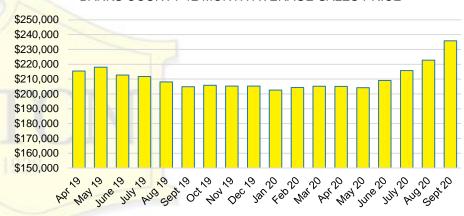
BANKS COUNTY SALES BY PRICE POINT



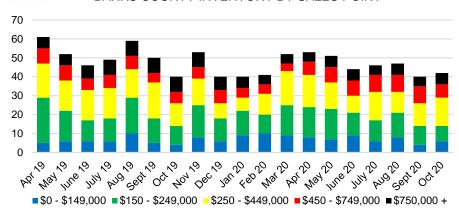
BANKS COUNTY SALES VOLUME VS SUPPLY



BANKS COUNTY 12 MONTH AVERAGE SALES PRICE



BANKS COUNTY INVENTORY BY SALES POINT



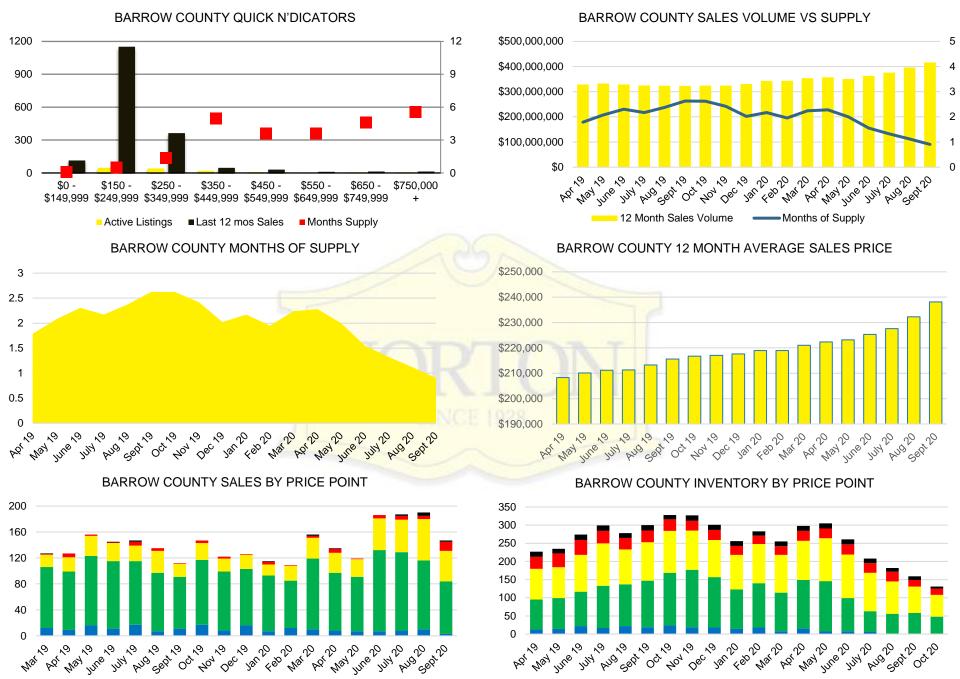
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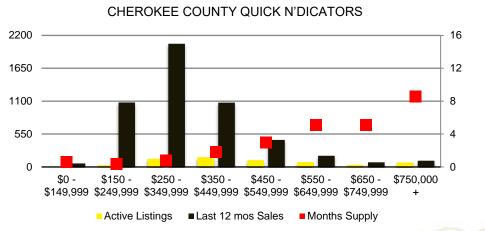
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8

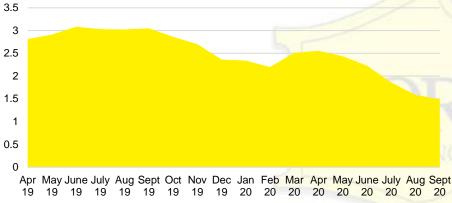
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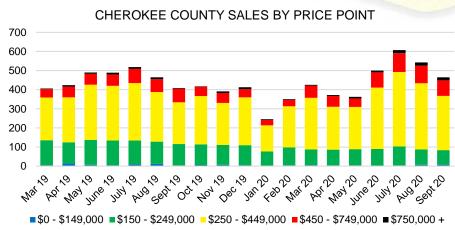
\$750,000



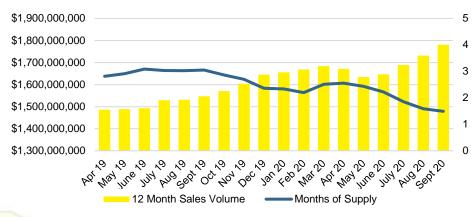




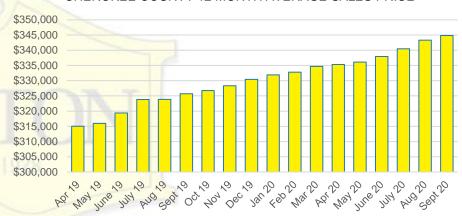




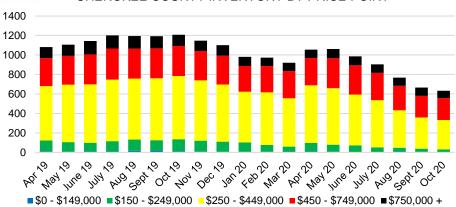
CHEROKEE COUNTY SALES VOLUME VS SUPPLY

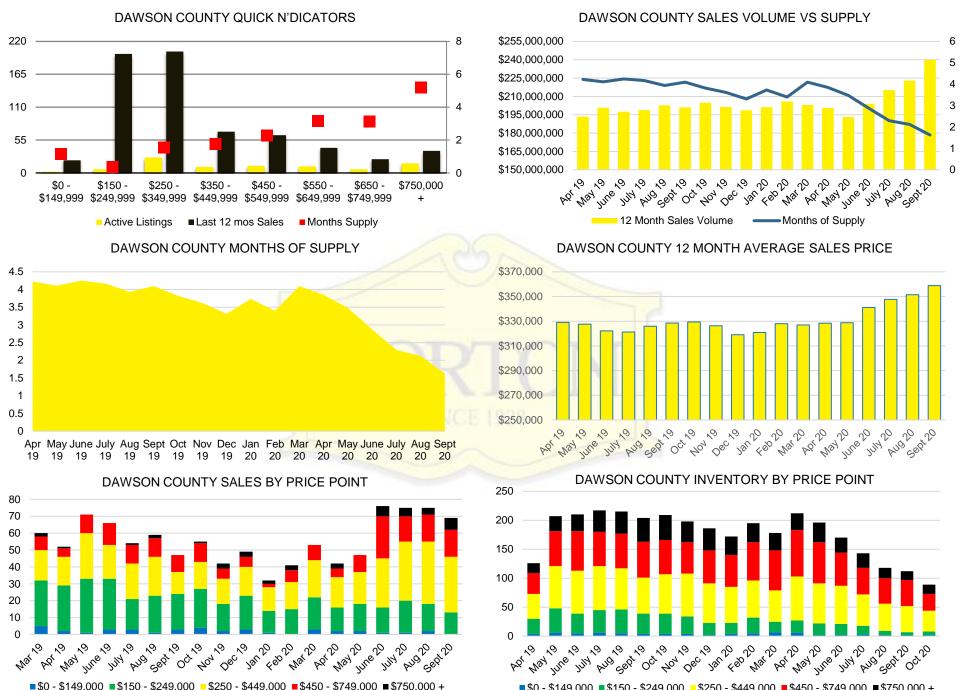


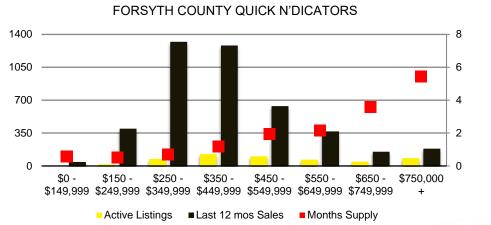
CHEROKEE COUNTY 12 MONTH AVERAGE SALES PRICE

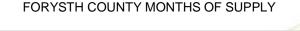


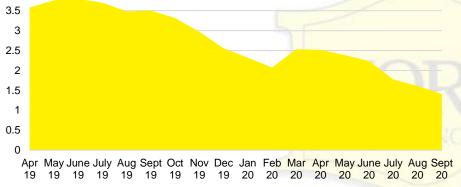
CHEROKEE COUNTY INVENTORY BY PRICE POINT

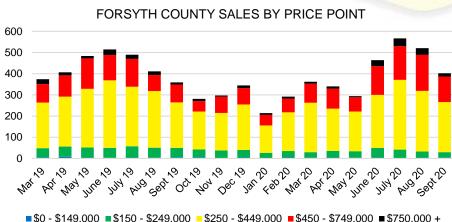




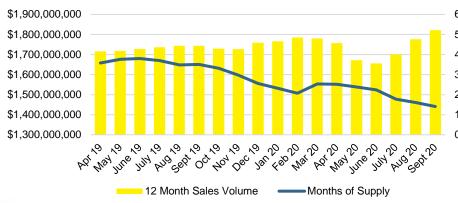




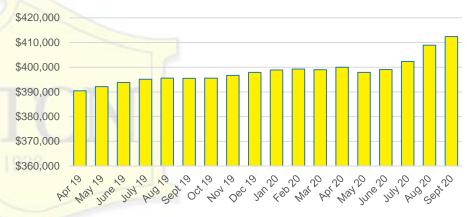




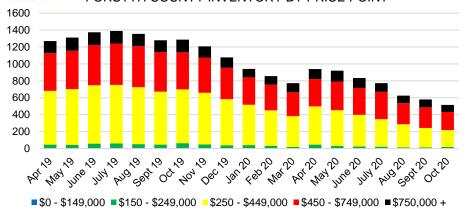
FORSYTH COUNTY SALES VOLUME VS SUPPLY



FORSYTH COUNTY 12 MONTH AVERAGE SALES PRICE

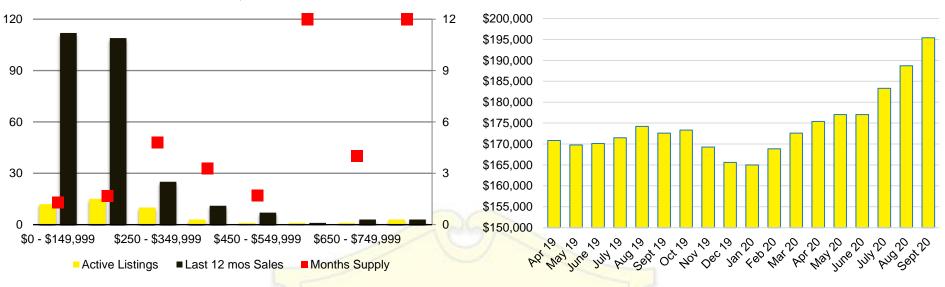


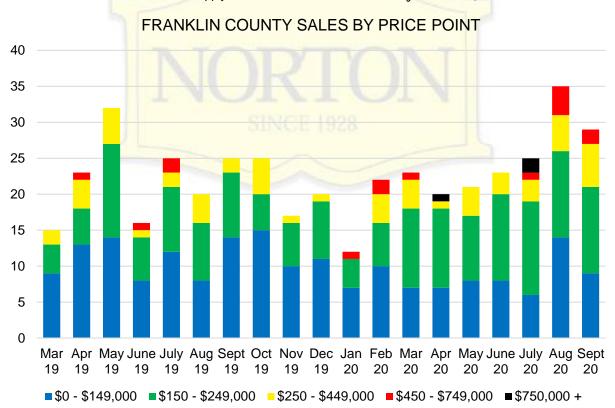


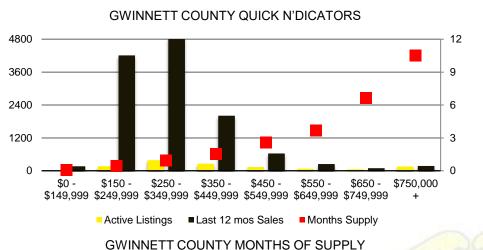


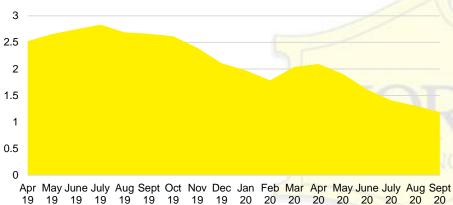


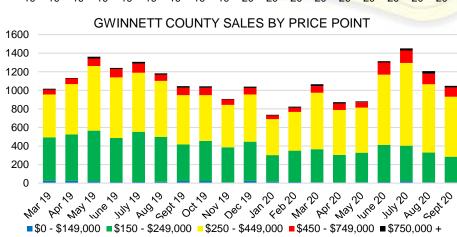
FRANKLIN COUNTY 12 MONTH AVERAGE SALES PRICE



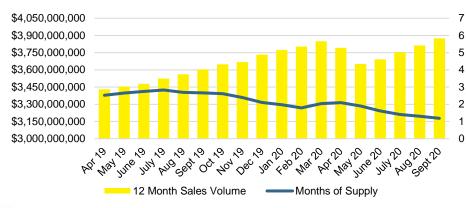




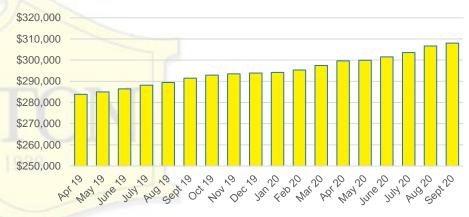




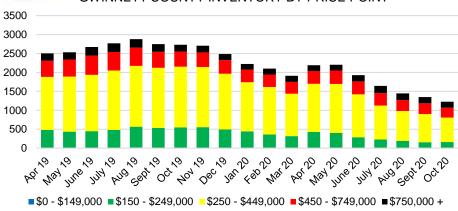
GWINNETT COUNTY SALES VOLUME VS SUPPLY

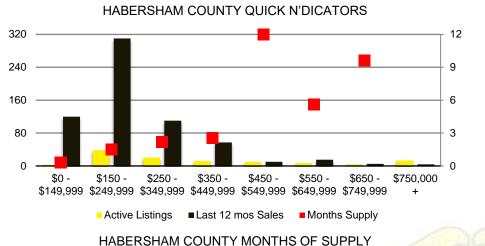


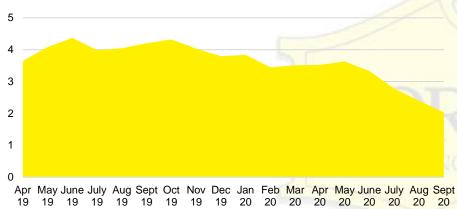
GWINNETT COUNTY 12 MONTH AVERAGE SALES PRICE

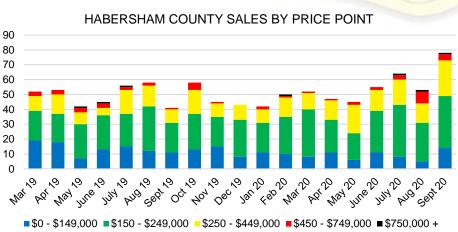


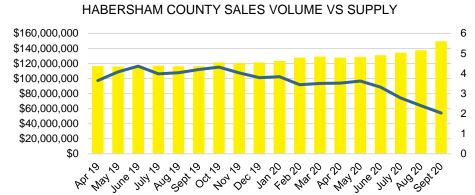




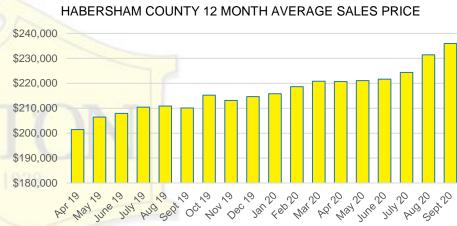




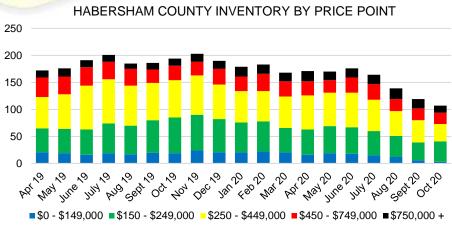


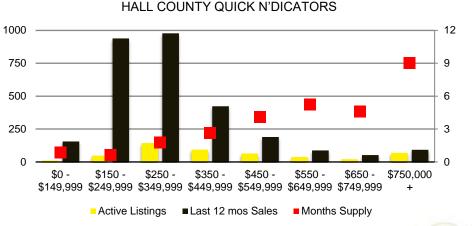


Months of Supply

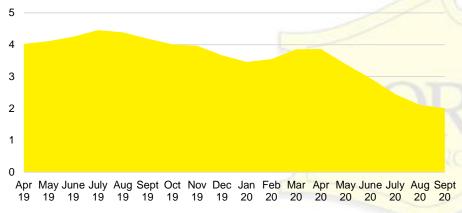


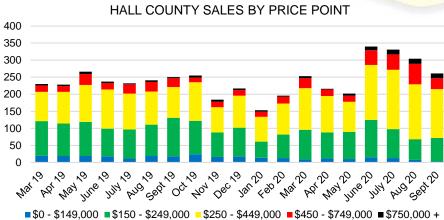
12 Month Sales Volume



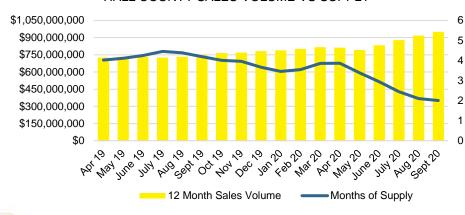




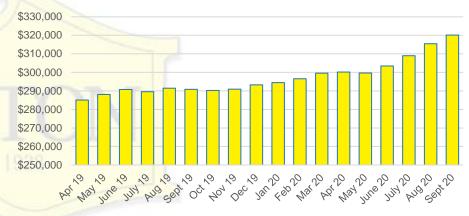


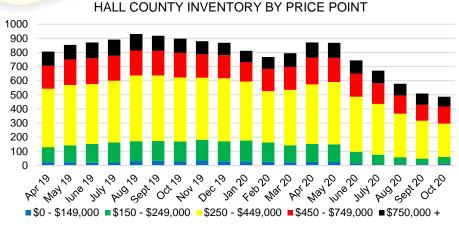


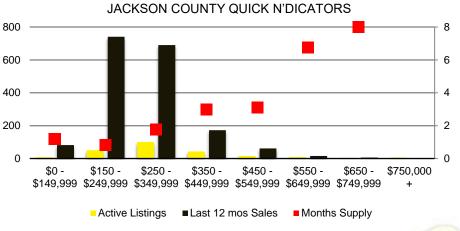
HALL COUNTY SALES VOLUME VS SUPPLY



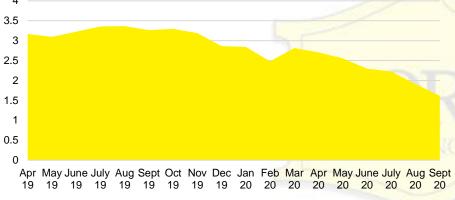
HALL COUNTY 12 MONTH AVERAGE SALES PRICE



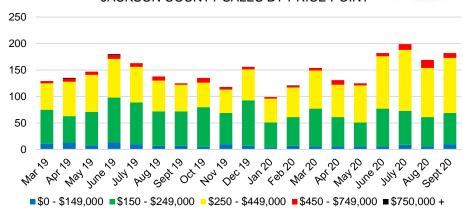




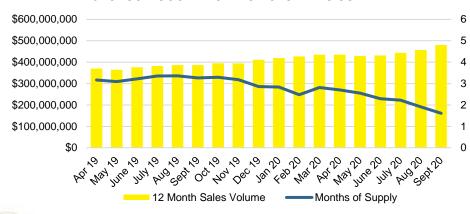




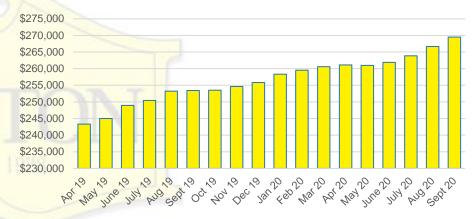
JACKSON COUNTY SALES BY PRICE POINT



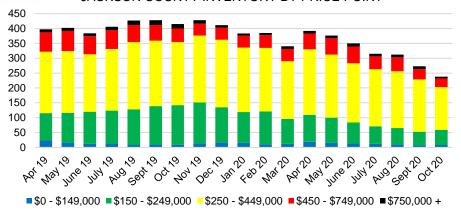
JACKSON COUNTY SALES VOLUME VS SUPPLY

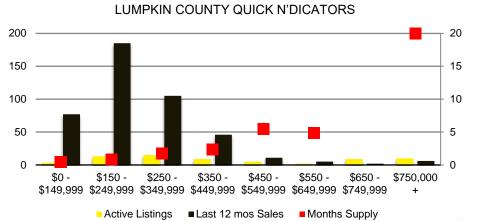


JACKSON COUNTY 12 MONTH AVERAGE SALES PRICE

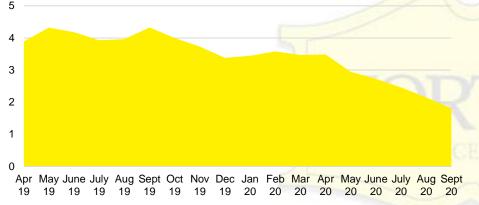


JACKSON COUNTY INVENTORY BY PRICE POINT

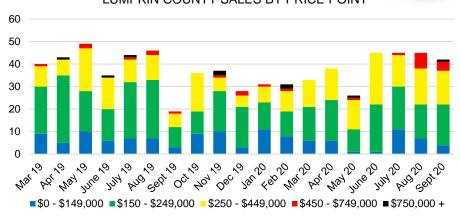




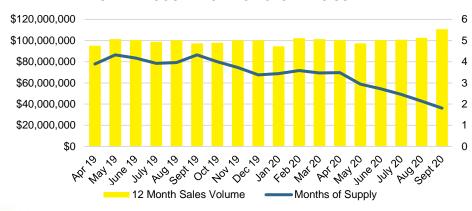
LUMPKIN COUNTY MONTHS OF SUPPLY



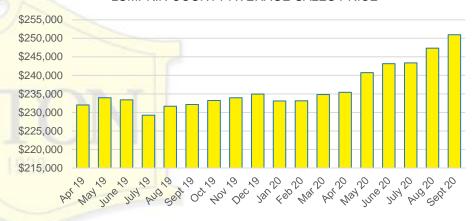
LUMPKIN COUNTY SALES BY PRICE POINT



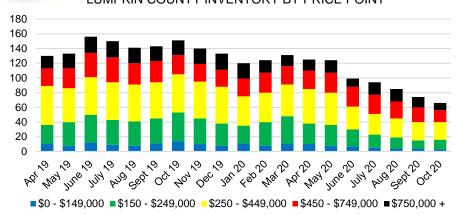
LUMPKIN COUNTY SALES VOLUME VS SUPPLY

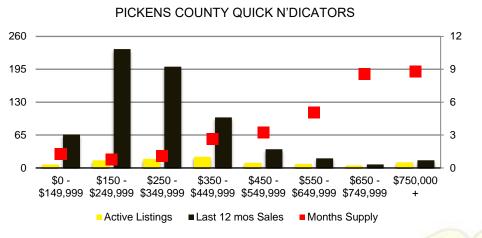


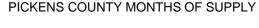
LUMPKIN COUNTY AVERAGE SALES PRICE

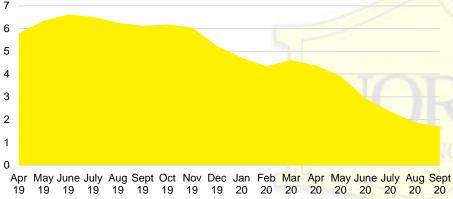


LUMPKIN COUNTY INVENTORY BY PRICE POINT

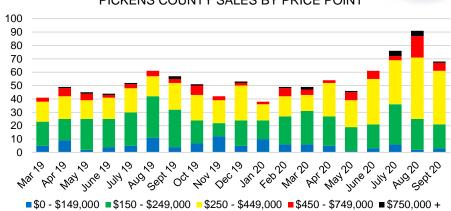




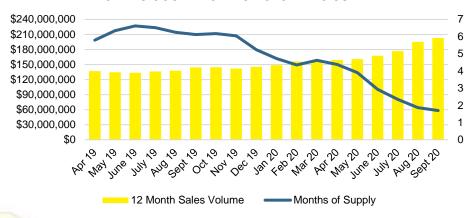




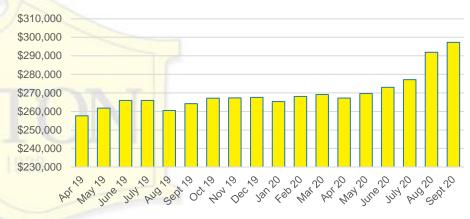
PICKENS COUNTY SALES BY PRICE POINT



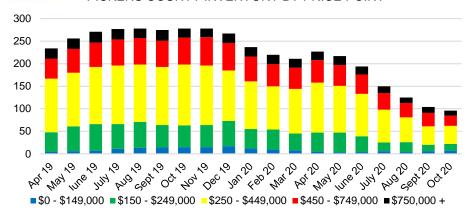
PICKENS COUNTY SALES VOLUME VS SUPPLY

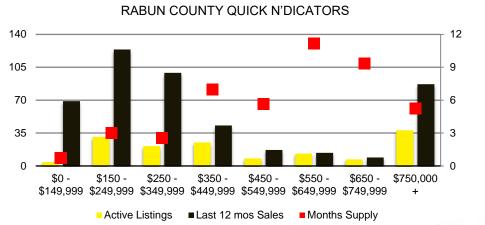


PICKENS COUNTY 12 MONTH AVERAGE SALES PRICE

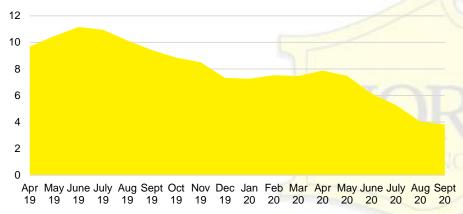


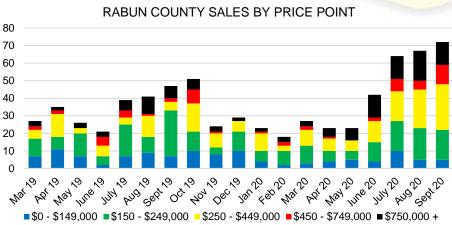
PICKENS COUNTY INVENTORY BY PRICE POINT



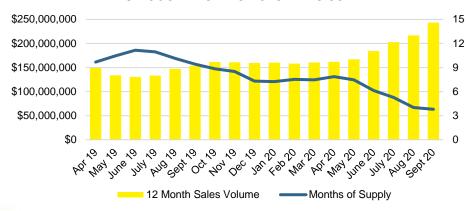




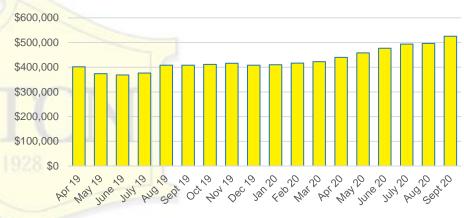




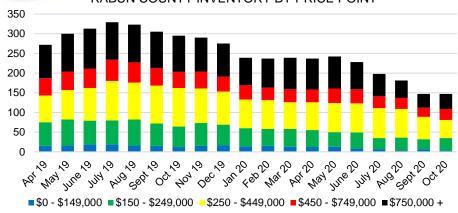
RABUN COUNTY SALES VOLUME VS SUPPLY

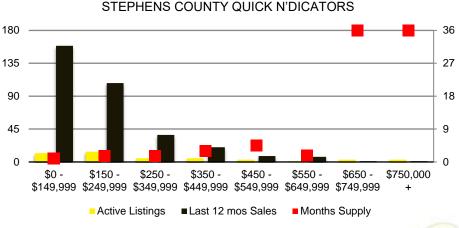


RABUN COUNTY 12 MONTH AVERAGE SALES PRICE

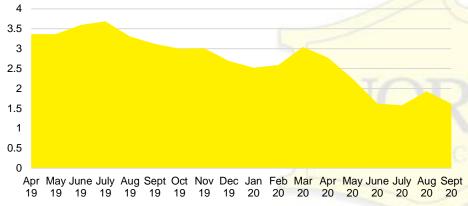




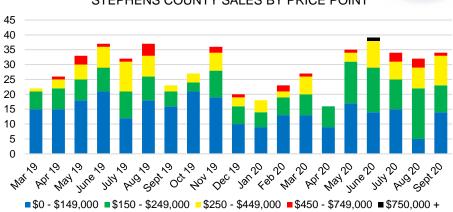




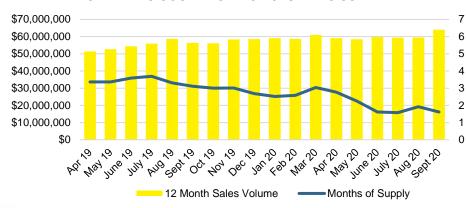




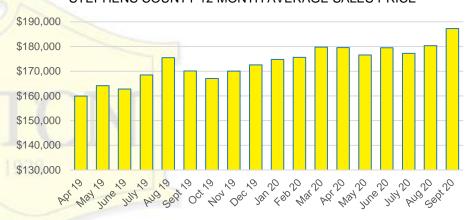
STEPHENS COUNTY SALES BY PRICE POINT



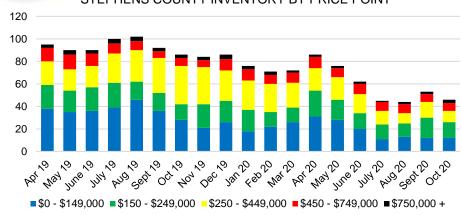
STEPHENS COUNTY SALES VOLUME VS SUPPLY

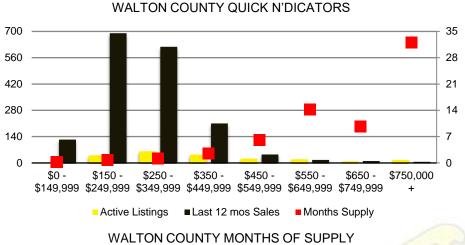


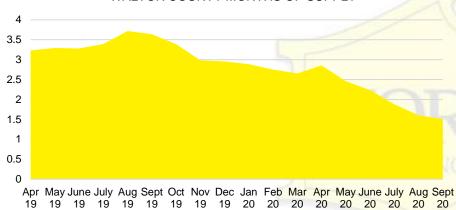
STEPHENS COUNTY 12 MONTH AVERAGE SALES PRICE

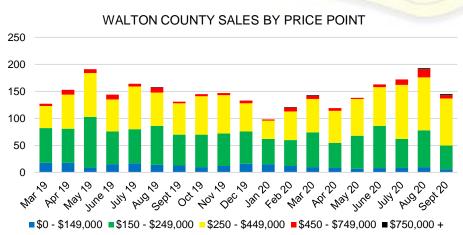


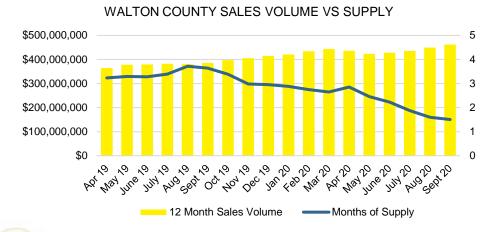
STEPHENS COUNTY INVENTORY BY PRICE POINT

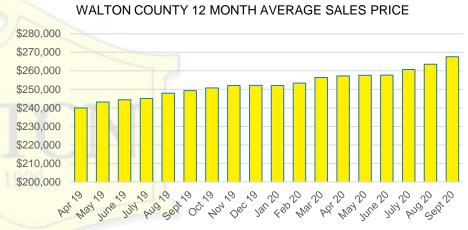


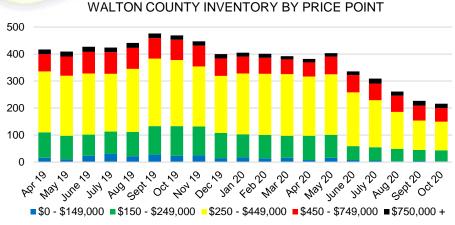


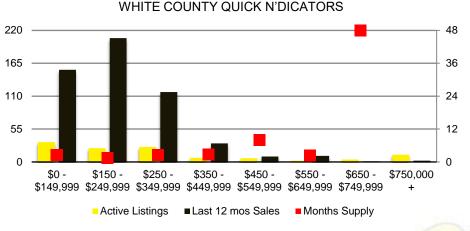


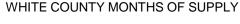


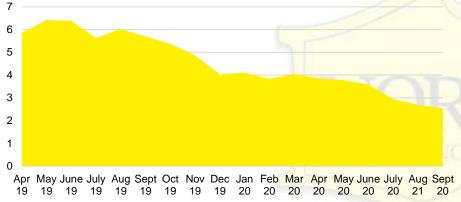




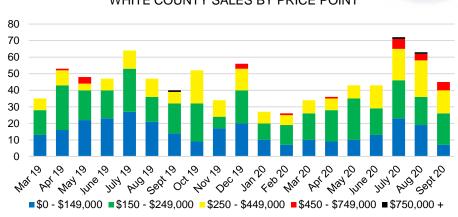




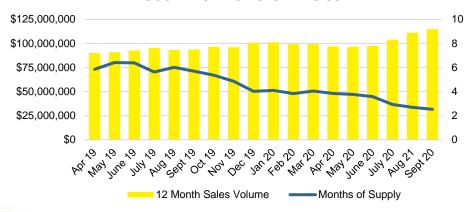




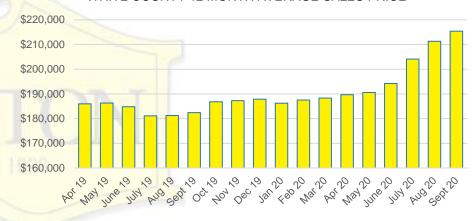
WHITE COUNTY SALES BY PRICE POINT



WHITE COUNTY SALES VOLUME VS SUPPLY



WHITE COUNTY 12 MONTH AVERAGE SALES PRICE



WHITE COUNTY INVENTORY BY PRICE POINT

