

# NORTON



## RESIDENTIAL MARKET TEMPERATURE

Q3 2021

COLD

HOT

1

10

▪ HOMES UNDER \$175,000		9.3	+ 0.1
▪ MID LEVEL HOMES		8.7	- 0.2
▪ EXECUTIVE HOMES		7.1	- 1.2
▪ MEGA HOMES \$750,000+		6.1	- 1.7
▪ LAKE HOMES >\$500,000		9.0	- 0.5
▪ LAKE HOMES <\$500,000		9.2	+ 0.3
▪ VACATION HOMES		7.9	- 0.7
▪ FARMS AND RANCHES		7.4	- 1.0
▪ INVESTOR/RENTAL		8.1	- 0.1
▪ TOWNHOUSE/CONDO		7.5	- 0.2
▪ RETIREMENT HOMES		8.0	+ 0.1
▪ ALL CASH VS. MORTGAGE		7.1	- 0.8
▪ IMP SCHOOL DISTRICT		7.3	N/C
▪ UPDATED KITCHEN		8.6	+ 0.9
▪ UPDATED BATHS		8.1	+ 0.3

Changes in comparison to Q3 2020