

NORTH GEORGIA DEEP DIVE MARKET DATA



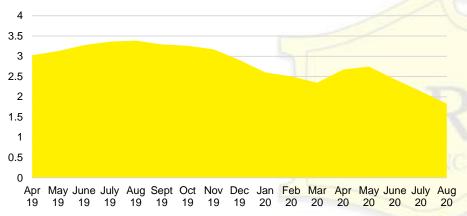


SEPTEMBER 2020

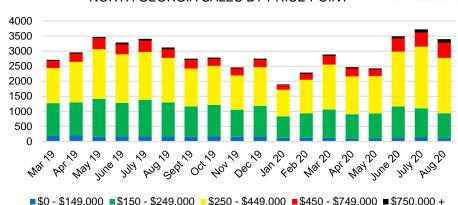
DEEPER DIVE

NORTH GEORGIA MONTHS OF SUPPLY

DELLER DI



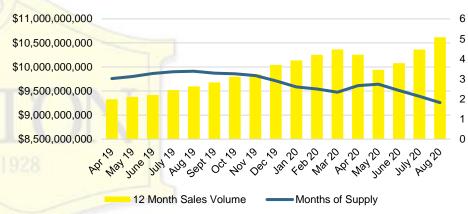
NORTH GEORGIA SALES BY PRICE POINT



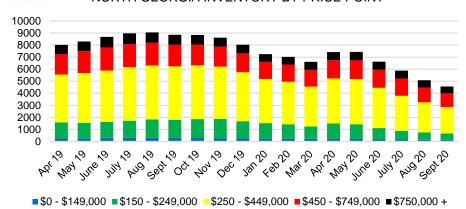
NORTH GEORGIA QUICK N'DICATORS

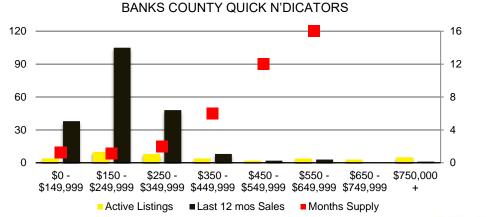


NORTH GEORGIA SALES VOLUME VS SUPPLY

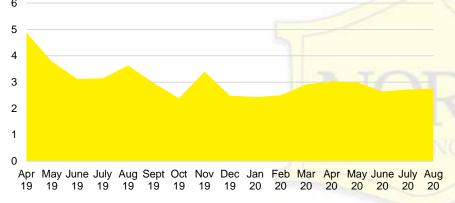


NORTH GEORGIA INVENTORY BY PRICE POINT

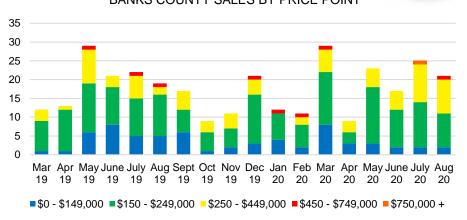




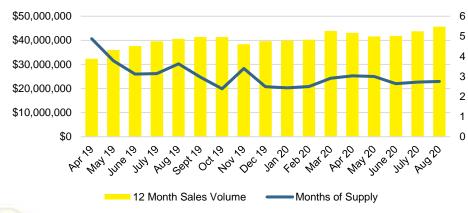




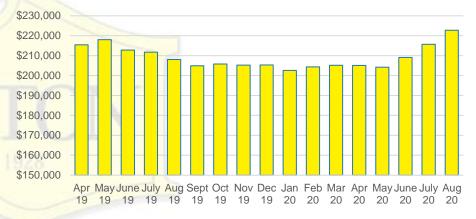
BANKS COUNTY SALES BY PRICE POINT



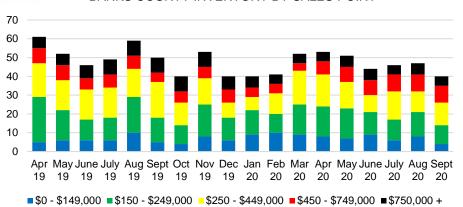
BANKS COUNTY SALES VOLUME VS SUPPLY



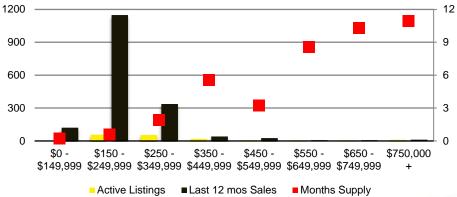
BANKS COUNTY 12 MONTH AVERAGE SALES PRICE



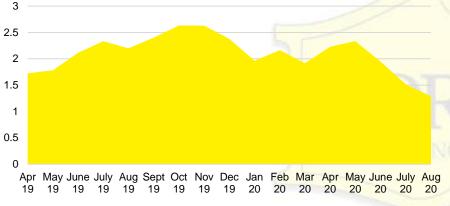
BANKS COUNTY INVENTORY BY SALES POINT



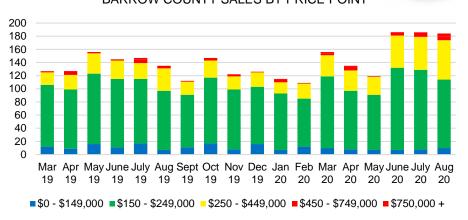
BARROW COUNTY QUICK N'DICATORS



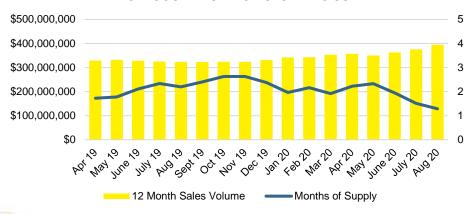
BARROW COUNTY MONTHS OF SUPPLY



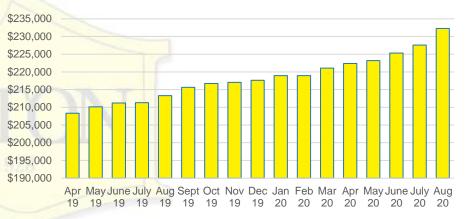
BARROW COUNTY SALES BY PRICE POINT



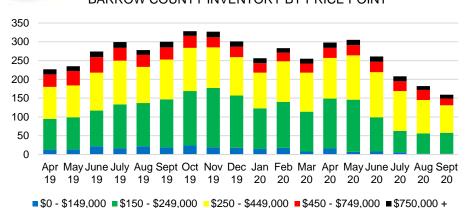
BARROW COUNTY SALES VOLUME VS SUPPLY



BARROW COUNTY 12 MONTH AVERAGE SALES PRICE



BARROW COUNTY INVENTORY BY PRICE POINT

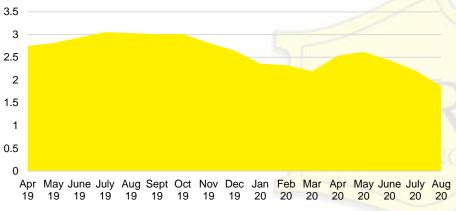


CHEROKEE COUNTY QUICK N'DICATORS 2200 16 1650 12 1100 8 550 \$250 -\$350 -\$450 -\$550 -\$150 -\$650 -\$750,000 \$149,999 \$249,999 \$349,999 \$449,999 \$549,999 \$649,999 \$749,999

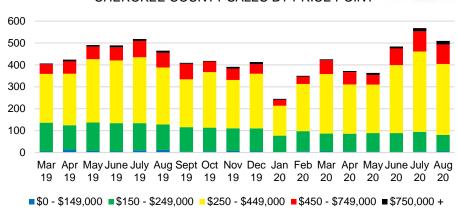


Months Supply

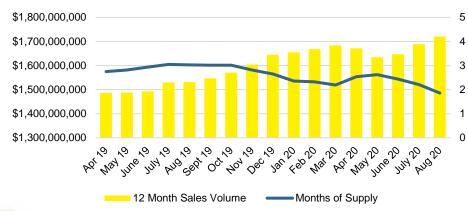
■ Active Listings
■ Last 12 mos Sales



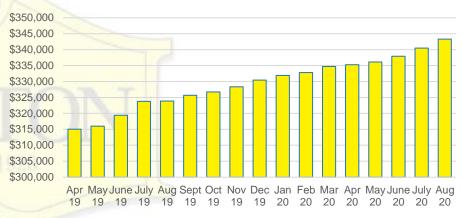
CHEROKEE COUNTY SALES BY PRICE POINT



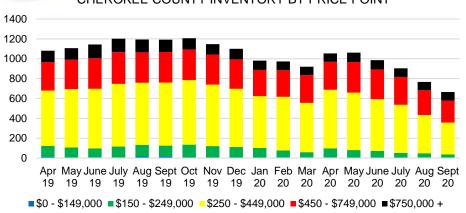
CHEROKEE COUNTY SALES VOLUME VS SUPPLY

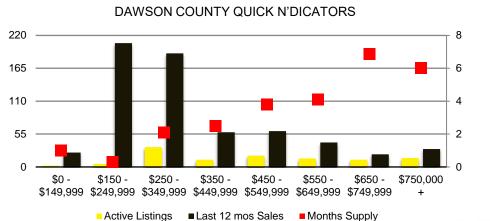


CHEROKEE COUNTY 12 MONTH AVERAGE SALES PRICE

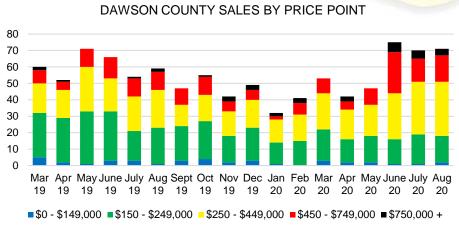


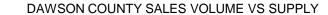
CHEROKEE COUNTY INVENTORY BY PRICE POINT

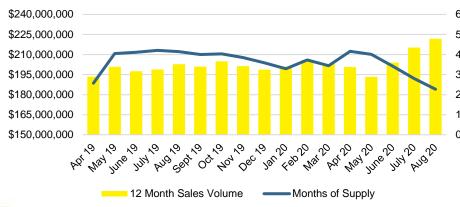




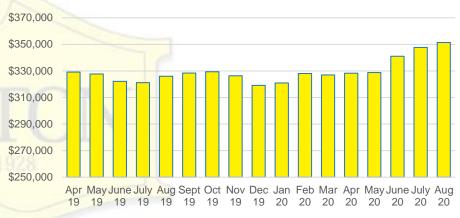




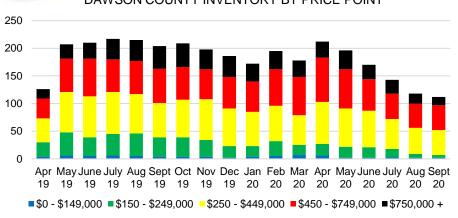




DAWSON COUNTY 12 MONTH AVERAGE SALES PRICE



DAWSON COUNTY INVENTORY BY PRICE POINT



FORSYTH COUNTY QUICK N'DICATORS 1400 1050 700

\$250 -

350

\$0 -

\$150 -

Active Listings

■ Last 12 mos Sales FORYSTH COUNTY MONTHS OF SUPPLY

\$450 -

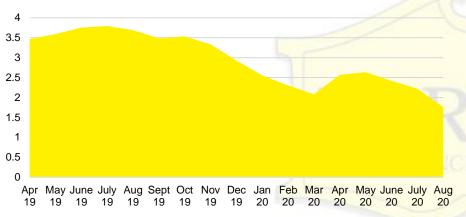
\$550

■ Months Supply

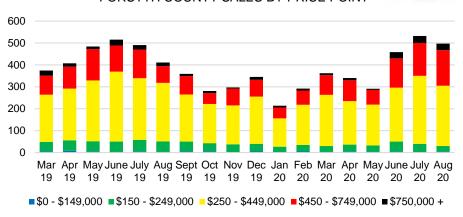
\$650 -

\$350 -

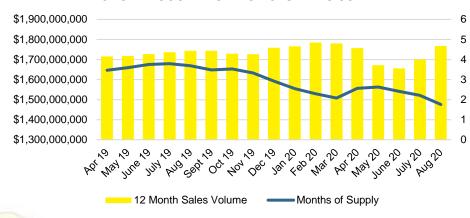
\$149,999 \$249,999 \$349,999 \$449,999 \$549,999 \$649,999 \$749,999



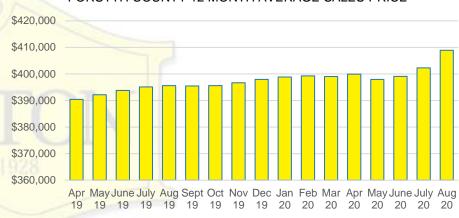
FORSYTH COUNTY SALES BY PRICE POINT



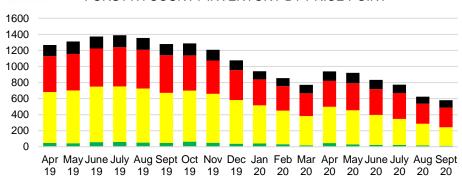
FORSYTH COUNTY SALES VOLUME VS SUPPLY



FORSYTH COUNTY 12 MONTH AVERAGE SALES PRICE

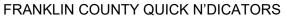


FORSYTH COUNTY INVENTORY BY PRICE POINT



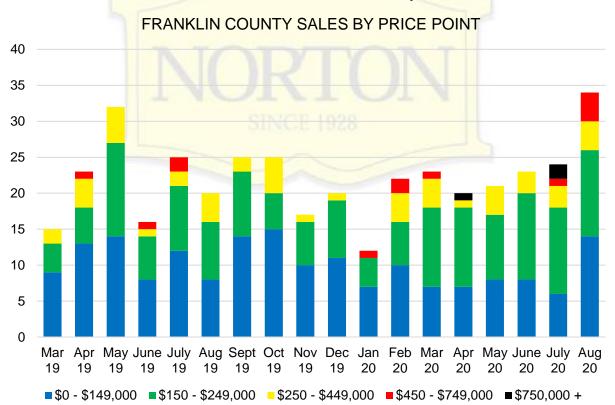
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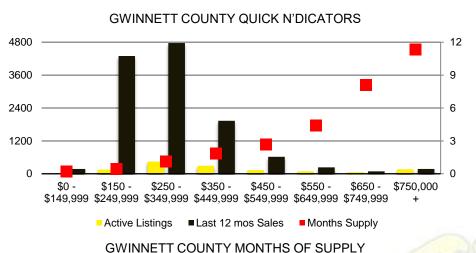
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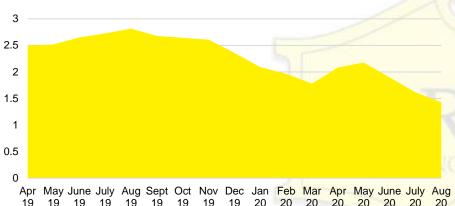


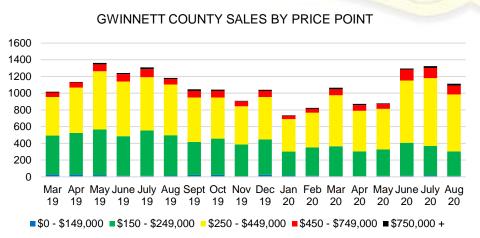
FRANKLIN COUNTY 12 MONTH AVERAGE SALES PRICE

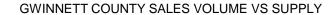


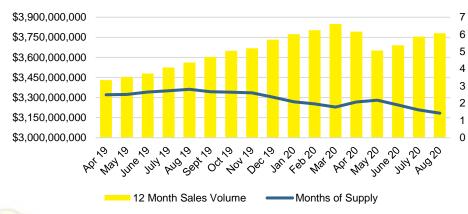




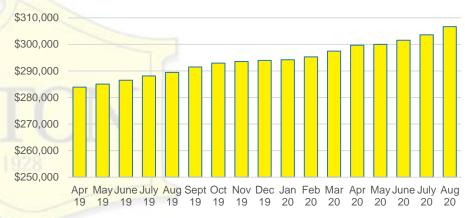




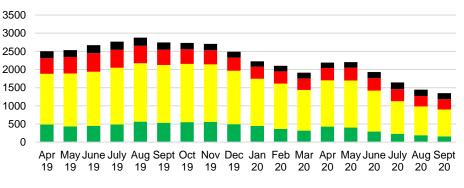


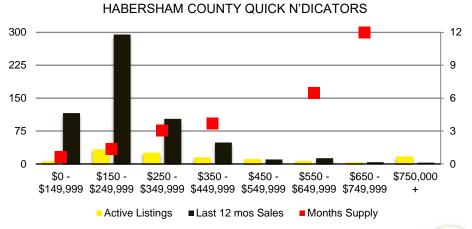


GWINNETT COUNTY 12 MONTH AVERAGE SALES PRICE

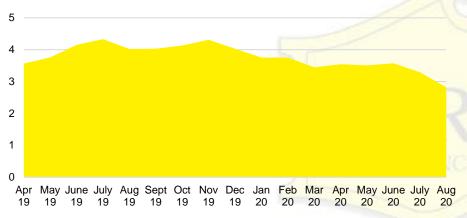


GWINNETT COUNTY INVENTORY BY PRICE POINT

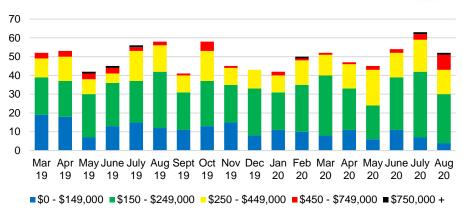




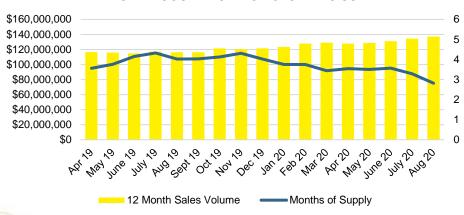




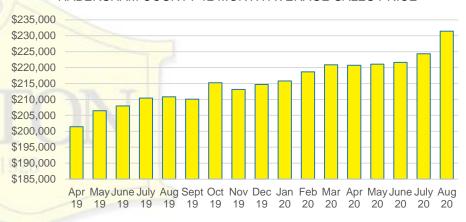
HABERSHAM COUNTY SALES BY PRICE POINT



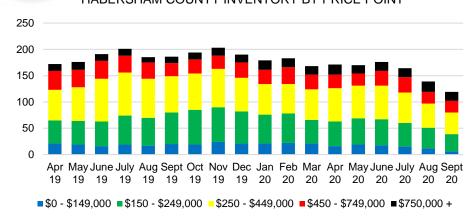
HABERSHAM COUNTY SALES VOLUME VS SUPPLY

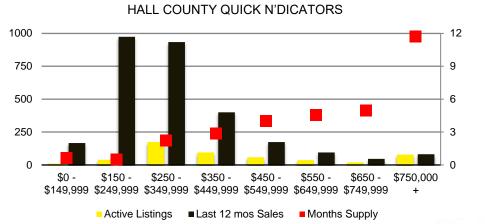


HABERSHAM COUNTY 12 MONTH AVERAGE SALES PRICE

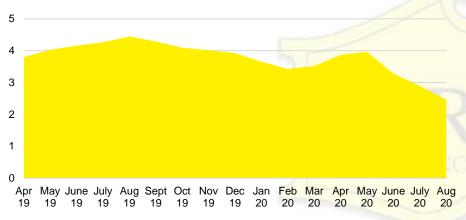


HABERSHAM COUNTY INVENTORY BY PRICE POINT

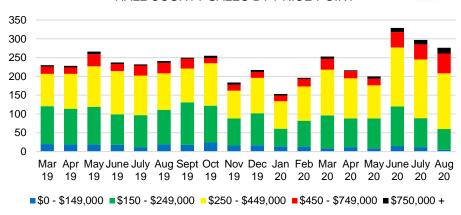




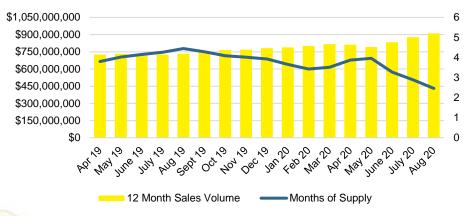
HALL COUNTY MONTHS OF SUPPLY



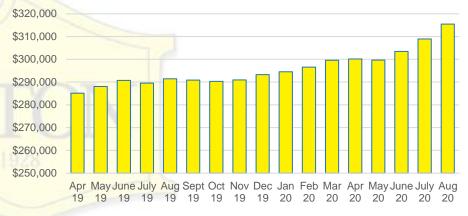
HALL COUNTY SALES BY PRICE POINT



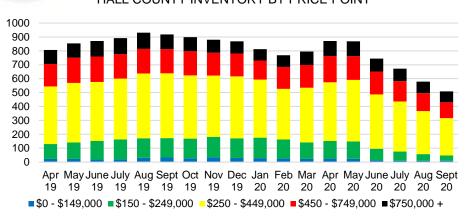
HALL COUNTY SALES VOLUME VS SUPPLY

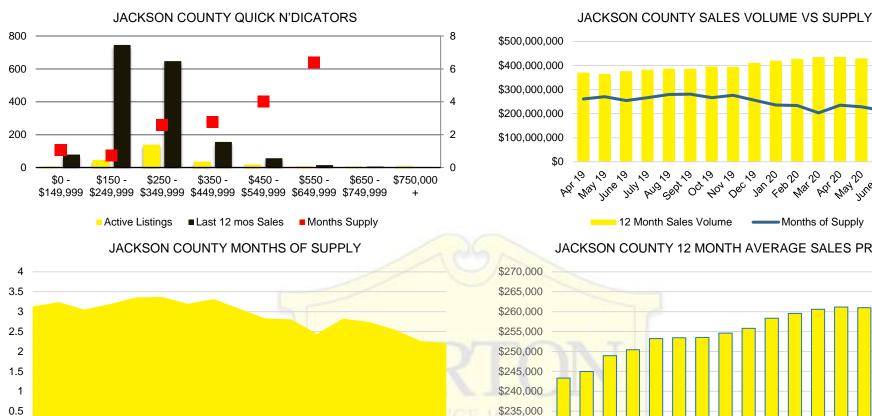


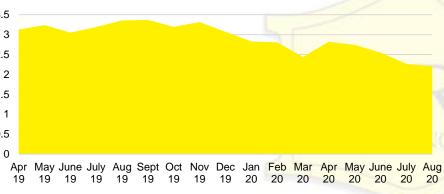
HALL COUNTY 12 MONTH AVERAGE SALES PRICE

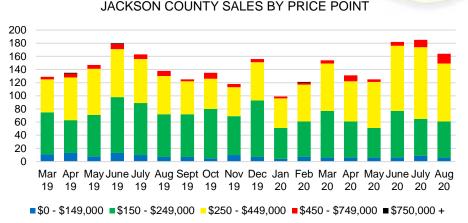


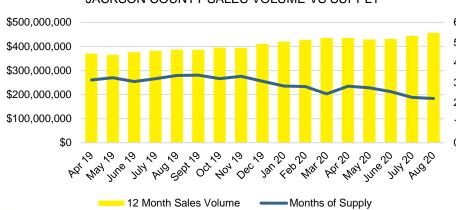
HALL COUNTY INVENTORY BY PRICE POINT

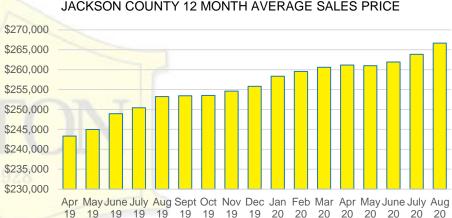


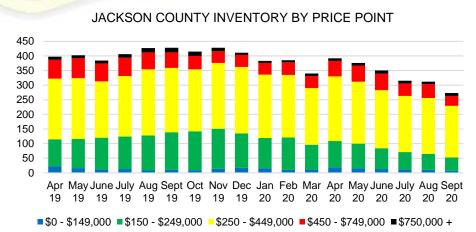












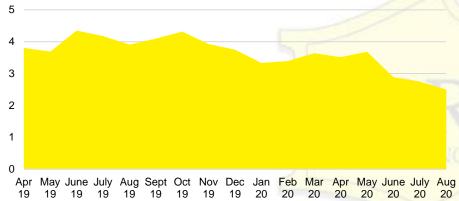
LUMPKIN COUNTY QUICK N'DICATORS 200 36 150 27 100 18 50 9 \$250 -\$350 -\$450 \$150 -\$550 \$650 -\$750,000 \$149,999 \$249,999 \$349,999 \$449,999 \$549,999 \$649,999 \$749,999

LUMPKIN COUNTY MONTHS OF SUPPLY

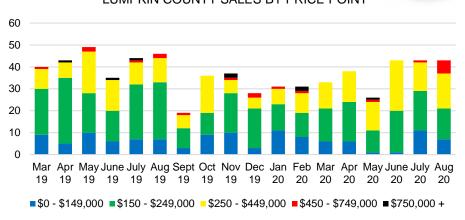
■ Last 12 mos Sales

Months Supply

Active Listings



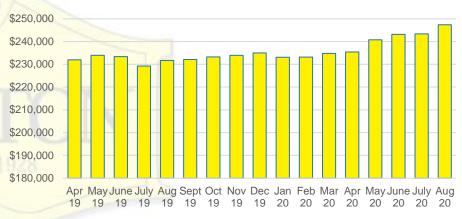
LUMPKIN COUNTY SALES BY PRICE POINT



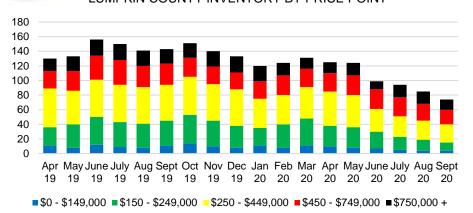
LUMPKIN COUNTY SALES VOLUME VS SUPPLY

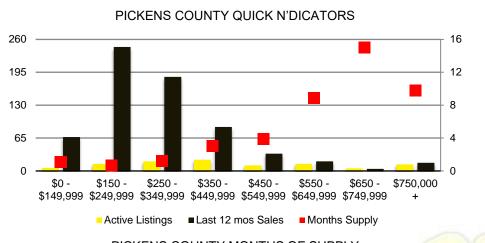


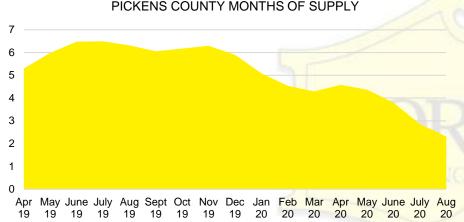
LUMPKIN COUNTY AVERAGE SALES PRICE

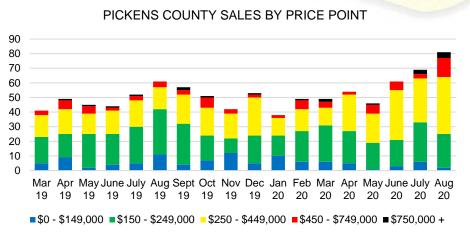


LUMPKIN COUNTY INVENTORY BY PRICE POINT

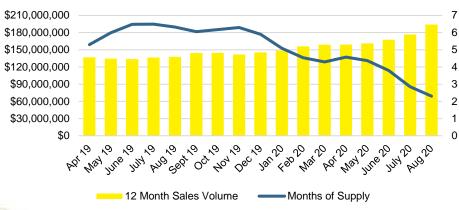




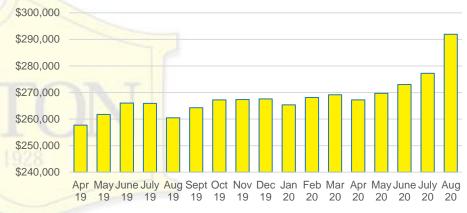




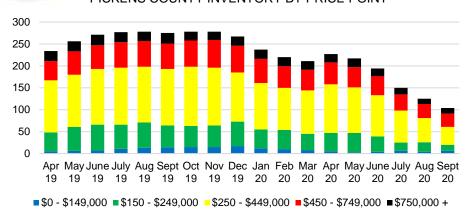


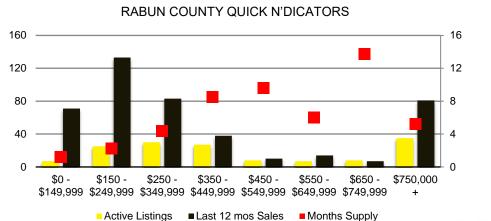


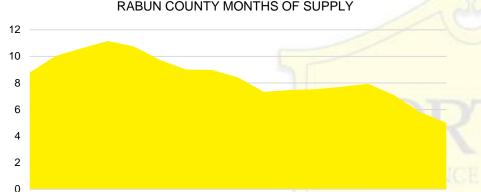
PICKENS COUNTY 12 MONTH AVERAGE SALES PRICE



PICKENS COUNTY INVENTORY BY PRICE POINT

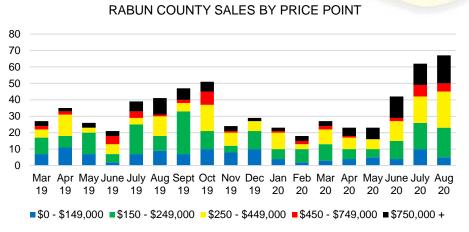




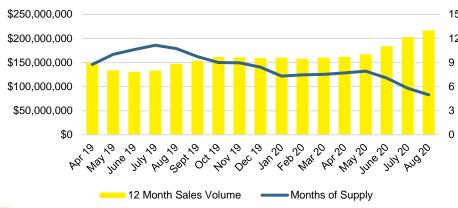


Apr May June July Aug Sept Oct Nov Dec Jan Feb Mar Apr May June July Aug

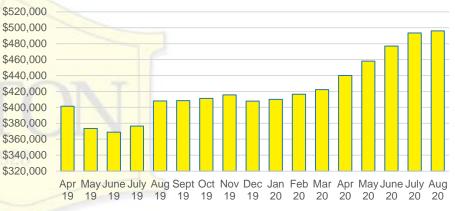
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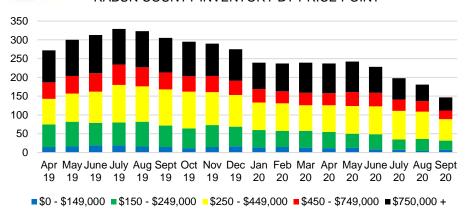




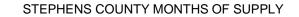
RABUN COUNTY 12 MONTH AVERAGE SALES PRICE

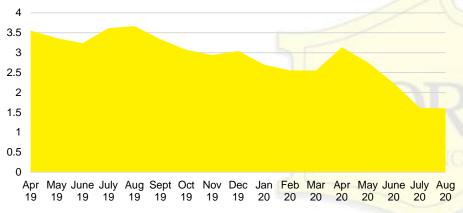


RABUN COUNTY INVENTORY BY PRICE POINT

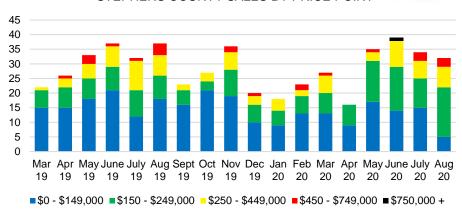


STEPHENS COUNTY QUICK N'DICATORS 180 24 135 18 90 12 45 6 \$0 -\$150 -\$250 -\$450 -\$350 -\$550 \$650 -\$750,000 \$149,999 \$249,999 \$349,999 \$449,999 \$549,999 \$649,999 \$749,999 Active Listings ■ Last 12 mos Sales ■ Months Supply

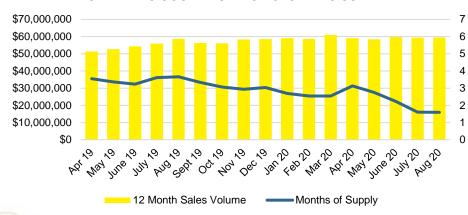




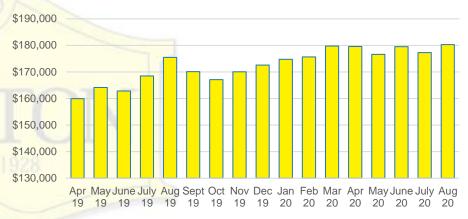
STEPHENS COUNTY SALES BY PRICE POINT



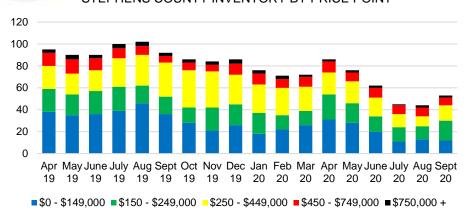
STEPHENS COUNTY SALES VOLUME VS SUPPLY

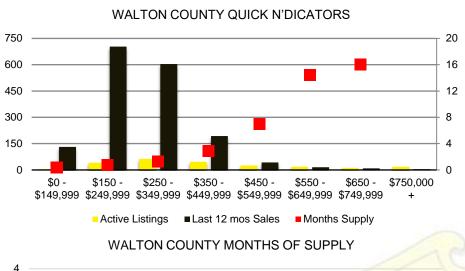


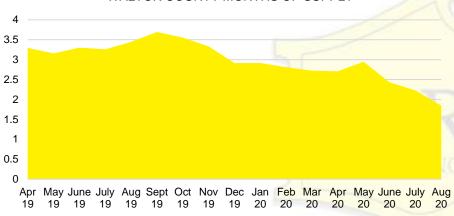
STEPHENS COUNTY 12 MONTH AVERAGE SALES PRICE

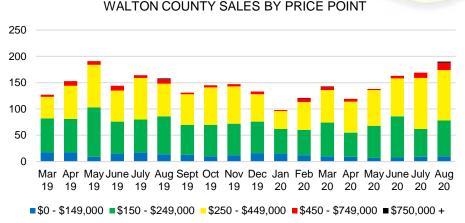


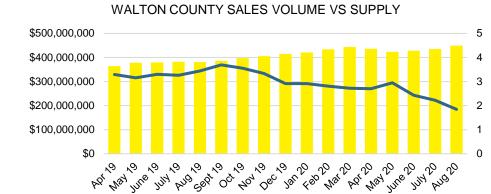
STEPHENS COUNTY INVENTORY BY PRICE POINT

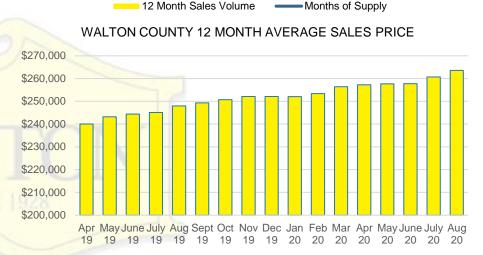


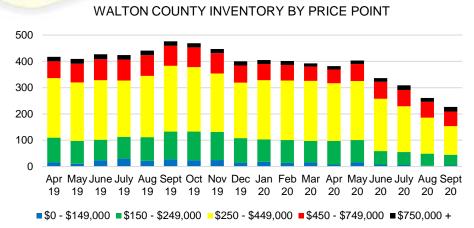


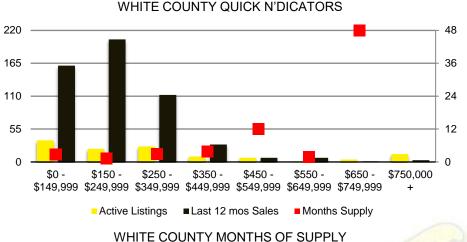


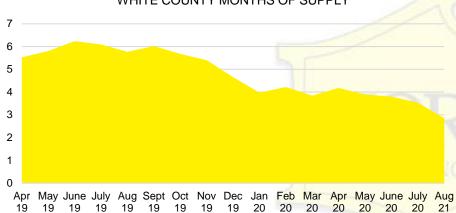


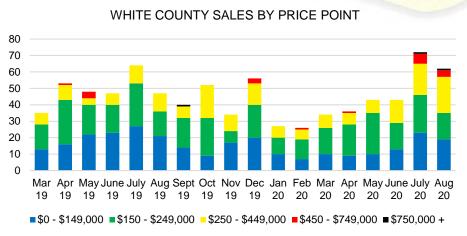




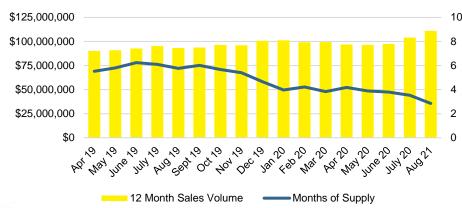




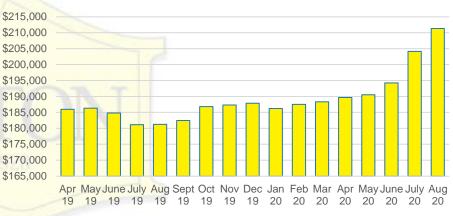








WHITE COUNTY 12 MONTH AVERAGE SALES PRICE



WILLIEF COLLNEY INVENTORY BY BRICE BOINT

