NORION



RESIDENTIAL MARKET TEMPERATURE Q1 2022

| ENTRANCE OF THE STATE OF THE ST | 150 | TING NO | | | | | | | | |
|--|-----|---------|---|---|---|-----|-----|-----|---|---|
| | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| HOMES UNDER \$300,000 | | | | | | | | 8.9 | | - 0.9 |
| MID LEVEL HOMES | | | | | | | | 8.7 | | N/C |
| EXECUTIVE HOMES | | | | | | | 7.5 | l | | - 0.1 |
| MEGA HOMES \$750K+ | | | | | | 6.6 | I | | | - 0.2 |
| LAKE HOMES >\$500,000 | | | | | | | | 9. | 1 | + 0.4 Cha |
| LAKE HOMES <\$500,000 | | | | | | | | 9. | 0 | Changes in comparison to Q4 2022 + 0.1 + 0.9 + 0.9 |
| VACATION HOMES | | | | | | | 7. | 8 | | + 0.2 compa |
| FARMS & RANCHES | | | | | | | 7.4 | | | + 0.1 rison to |
| INVESTOR/RENTAL | | | | | | | | 8.9 | 9 | + 0.9 Q4 202 |
| TOWNHOUSE/CONDO | | | | | | 6.9 | 9 | | | - 0.8 |
| RETIREMENT HOMES | | | | | | | 7.5 | | | + 0.1 |
| ALL CASH VS. MORTGAGE | | | | | | 6.7 | | | | - 0.9 |
| IMP SCHOOL DISTRICT | | | | | | | 7.3 | | | + 0.4 |
| UPDATED KITCHEN | | | | | | 6.9 | 9 | | | - 0.7 |
| UPDATED BATHS | | | | | | 6.9 | 9 | | | - 0.7 |