

Northern Lakes 2025 REPORT

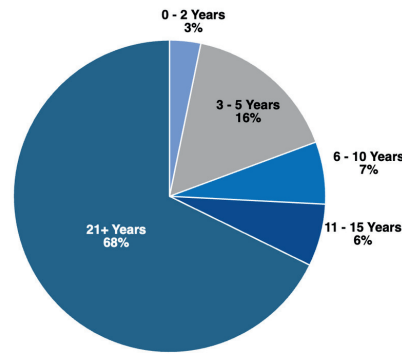


Rabun County lake homes remain a premium investment, with limited available inventory and high demand.

Are you ready to begin your hunt for the perfect spot on the lake?

A knowledgeable Norton Lake Specialist is your key to navigating this competitive market. Let us help you find the lake home of your dreams!

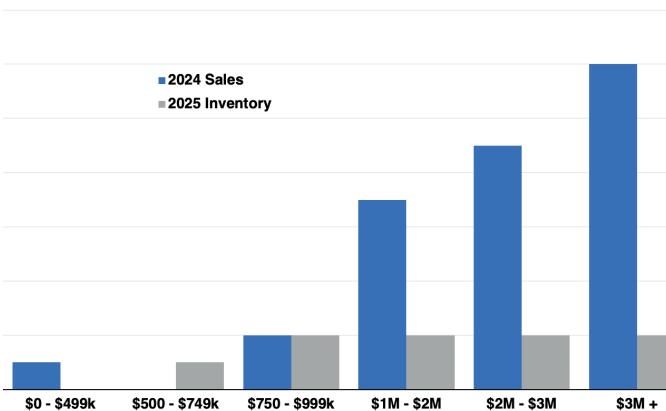
RABUN COUNTY LAKES
AGE OF HOMES SOLD 2024



Lake homes on Lake Burton, Rabun, and Seed are some of the most sought-after properties in North Georgia. For years, Norton has proudly helped buyers and sellers find their perfect retreat on these stunning lakes—offering what we like to call their own slice of Lake Heaven.

While lake home sales saw steady growth for many years, the market has shifted since 2020. Today, Rabun County's lakefront market has become more exclusive than ever, with most properties now in the \$1M–\$3M+ range. Inventory is limited—dropping from over 80 homes in 2017 to fewer than 10 currently—but demand remains strong. Homes that do become available are selling quickly, averaging just 43 days on the market. This rare combination of low supply and high interest has created a premium market where opportunity moves fast—and where owning a lake home means joining a truly special community.

RABUN COUNTY LAKES
LISTED VS SOLD



THE NORTON AGENCY

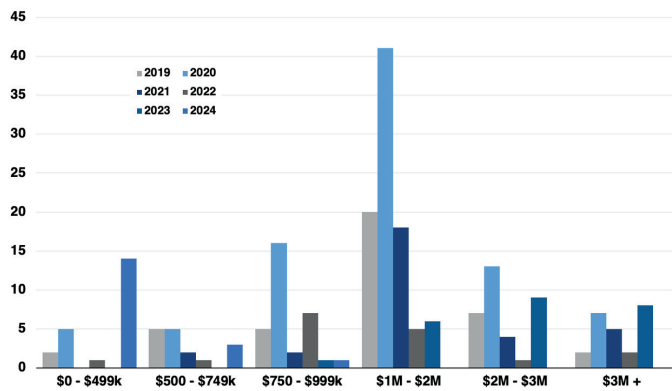
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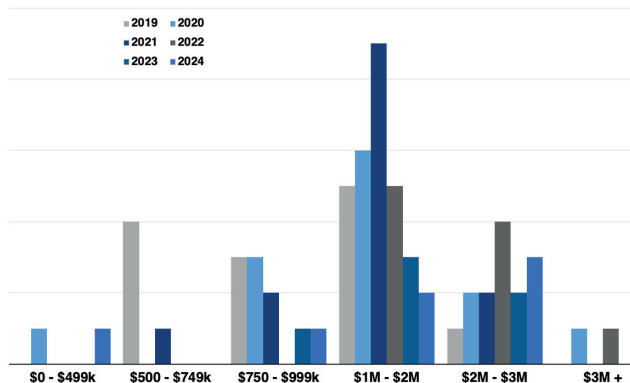
*Norton Native Intelligence™ only tracks homes with private docks. Homes with group docks, homes with lake access with no dock, and lake view homes are not included.



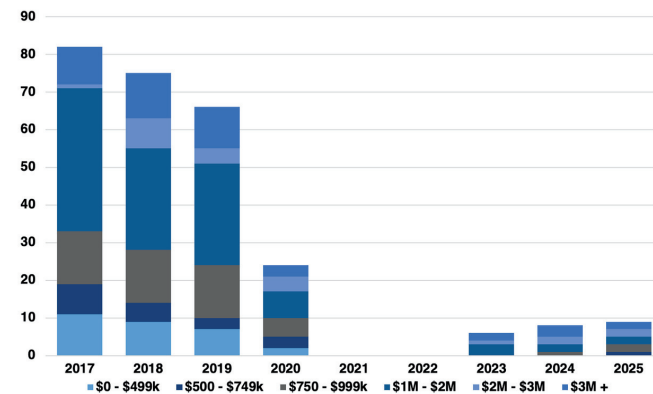
LAKE BURTON HOME SALES



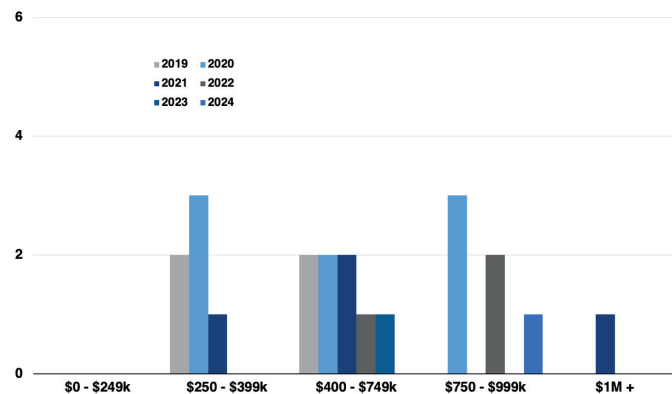
LAKE RABUN HOME SALES



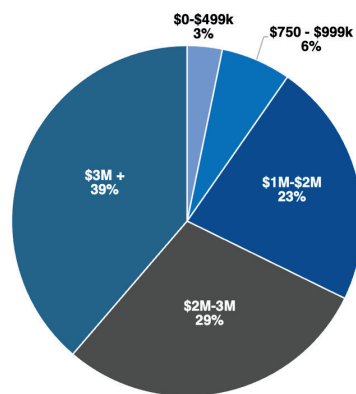
RABUN COUNTY LAKE INVENTORY PRICE POINT BREAKDOWN



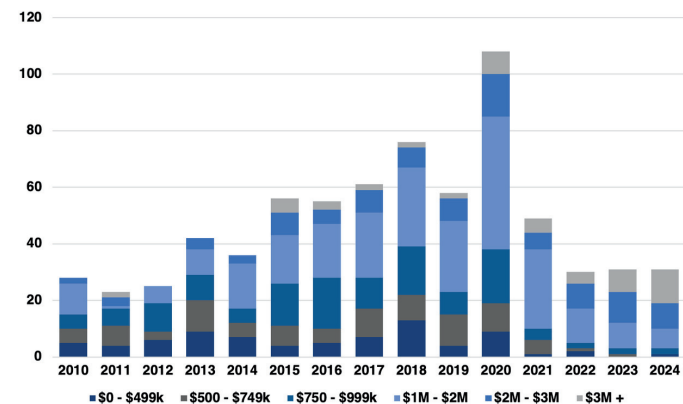
LAKE SEED HOME SALES



RABUN COUNTY LAKES PRICE RANGES SOLD 2024



RABUN COUNTY LAKES SALES PRICE POINT BREAKDOWN



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