

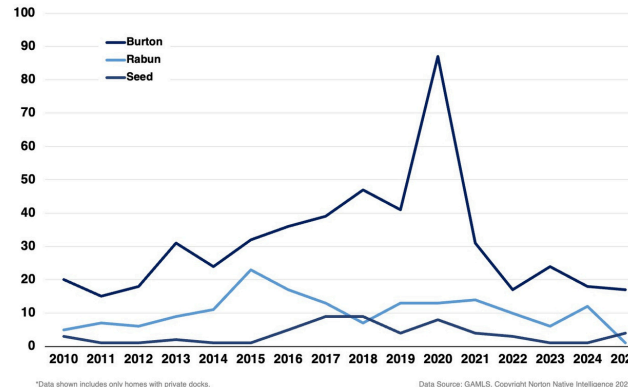
Northern Lakes 2026 REPORT



Lake homes in Rabun County remain a premium investment, with limited available inventory and high demand.

Are you ready to begin your hunt for the perfect spot on the lake? A knowledgeable Norton Lake Specialist is your KEY to navigating this competitive market. Let us help you find the lake home of your dreams!

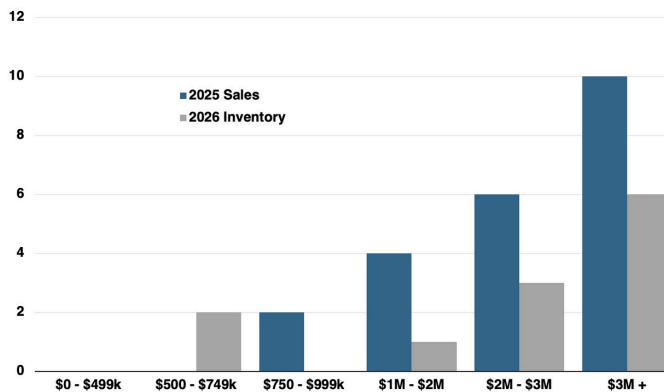
RABUN COUNTY LAKES NUMBER OF HOMES SOLD EACH YEAR



Rabun County’s lakes offer a rare combination of natural beauty, privacy, and lasting value - qualities that continue to make them some of North Georgia’s most desirable waterfront destinations. From the timeless charm of Lake Rabun to the peaceful waters of Lake Burton and Seed Lake, each shoreline reflects the very best of mountain lake living.

Over the last decade, this market has seen notable change. Inventory has tightened considerably, especially for properties with private docks, underscoring strong and consistent demand. At the same time, sales activity has moved increasingly toward the upper end of the market, with a growing share of transactions now surpassing \$1 million. Although inventory is slowly improving, availability remains limited, reinforcing the long-term desirability of Rabun County’s lake communities.

RABUN COUNTY LAKES LISTED VS SOLD



THE NORTON AGENCY

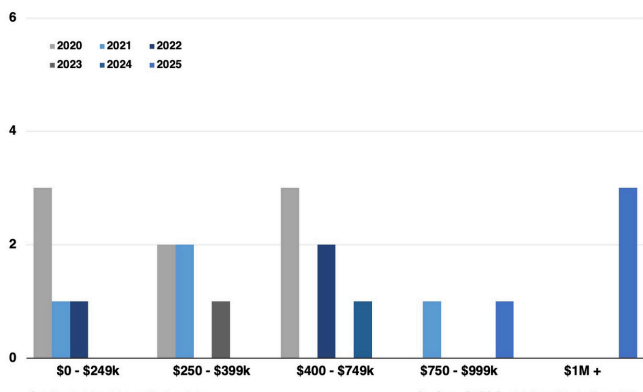
434 GREEN STREET
GAINESVILLE, GA 30501
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WWW.GONORTON.COM



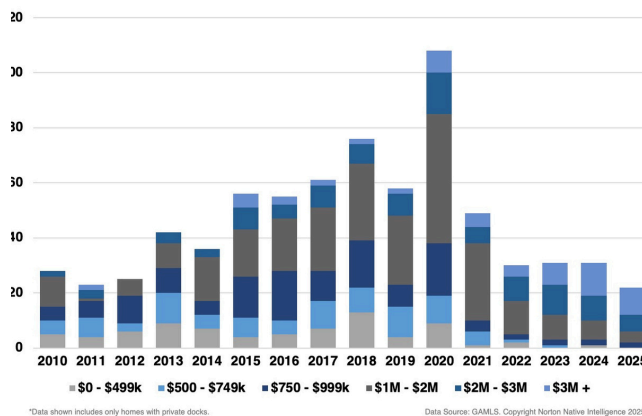
*Norton Native Intelligence™ only tracks homes with private docks. Homes with group docks, homes with lake access with no dock, and lake view homes are not included.



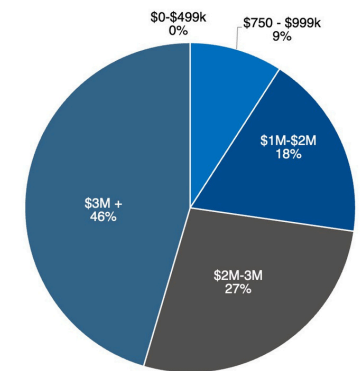
LAKE SEED HOME SALES



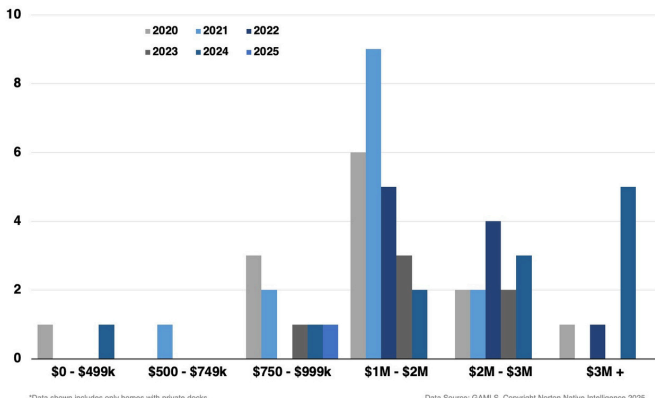
RABUN COUNTY LAKES SALES PRICE POINT BREAKDOWN



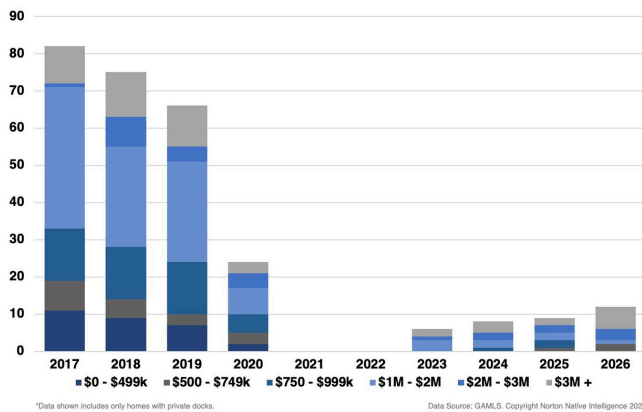
RABUN COUNTY LAKES PRICE RANGES SOLD 2025



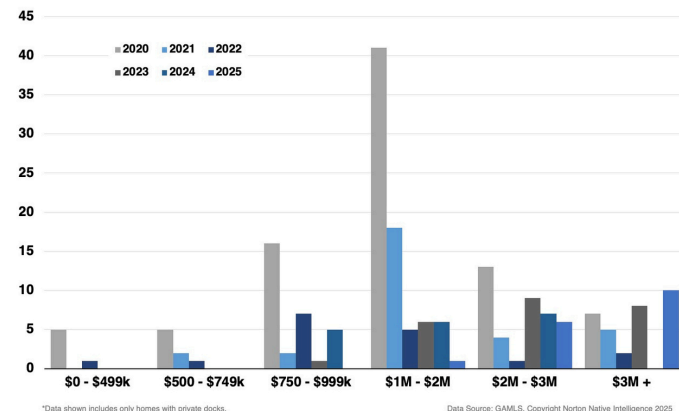
LAKE RABUN HOME SALES



RABUN COUNTY LAKE INVENTORY PRICE POINT BREAKDOWN



LAKE BURTON HOME SALES



*Norton Native Intelligence™ only tracks homes with private docks. Homes with group docks, homes with lake access with no dock, and lake view homes are not included.